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WHOLESALE TRADE-LIST

1916



A. N. PIERSON, Inc.
¹¹¹
CROMWELL, CONN.

PLEASE NOTE



HIS list cancels all previous quotations.

All claims of whatsoever nature must be reported on receipt of goods, otherwise they will not be considered.

Orders will be filled strictly in rotation.

Visitors are always welcome to inspect our stock.

Printed Stationery.—The use of printed stationery by Florists as a protection to themselves is desirable. If it is not used the purchaser should state clearly his position. This catalogue is a Wholesale Trade-List. We do not desire or solicit orders at these prices from parties not in the trade.

We issue a Retail Catalogue which will be sent upon application. In this list we include Nursery Stock, Bedding Roses, Hardy Perennials, and other stock not grown in large quantities. Our discount to the trade is 25 per cent from the retail price on these items.

Guarantee of Safe Delivery.—By our careful and thorough system of packing we guarantee safe delivery of plants and perishable goods when ordered to be sent by express, and we always ship this way unless we have positive instructions to the contrary; and when sent in any other way they are solely at purchaser's risk.

Parcel-Post Shipments.—We ship rooted cuttings by parcel post, on orders calling for small quantities, until May 1, after which date we use slatted crates which must be used to prevent heating and loss in transit. Actual postage will be charged on credit orders. Cash orders must have included sufficient cash for postage, otherwise shipments will be made by express.

Damaged Goods.—When goods are received in worthless condition, refuse them. When partially damaged, sign for them as received in damaged condition after they have been inspected by the Express Agent. Notify us of the damage and we will make good your loss and collect from the Express Company.

Terms of Business—Unknown correspondents desiring to open an account will please furnish three references to parties in the trade with whom they have had credit relations; otherwise cash must accompany order.

Cash Discount.—To customers of approved credit, when payment is made within ten days from the date of the invoice, a discount of 2 per cent will be allowed on plants or cuttings; but this rule does not apply to customers carrying open accounts.

C. O. D.—Goods desired C. O. D. must be accompanied by a partial remittance to guarantee acceptance.

Packing.—No charge is made for boxes or packing for plants, nor for delivery to freight depots or express offices.

Shipping Instructions.—In filling out your order always give shipping directions, and write name and address distinctly on each and every order.

Shipments out of pots in closed or crated boxes are billed at 20 per cent less than the regular merchandise rate. We ship in this manner unless instructed to the contrary.

Adams Express Co. is the only express company at Cromwell, Conn. Our western shipments, when so specified, can be made by us care American Express Co. at Springfield, Mass.

Non-Warranty.—We aim to give the best possible service and to ship stock that will be up to our high standard of excellence. We endeavor to keep varieties true to name, but do not guarantee this, nor do we in any way guarantee the success of the grower purchasing the stock offered in this catalogue.

We Grow Roses

We grow Roses for cut-flowers, and make a business of growing young Rose stock for greenhouse growing. We use the best Manetti obtainable. We satisfy our customers in quality of stock. The descriptions in this list are true, and we stand upon our reputation of producing the best young Rose stock in America.

We are ready at all times to advise you and to quote you on your requirements if your wants are large. We can handle your order, whether it is large or small. We want your business and believe it will be to your interests to buy the best Roses that can be produced, and we have them.

New Greenhouse Roses

RED RADIANCE. There has been a demand among the Rose-growers of America for a red Rose that is easy to handle, easy to grow, and one that is free from many of the failings of the other well-known red Roses of commerce. Radiance is an easy doer, and this sport of Radiance will be welcomed by many. It is not crimson, but a bright, cheerful shade of red. In habit it is Radiance, pure and simple. It has the same characteristics of foliage and growth. To the bedding Roses of America, Red Radiance will be a valuable acquisition, and to those who propagate for the nursery trade we unhesitatingly recommend it. To the greenhouse men who grow Radiance successfully—and a visit to the Philadelphia market will convince one that Radiance is grown heavily—we offer this new variety and believe that it will achieve a deserved popularity.

	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 25	\$2 50	\$17 50	\$150 00
3-inch.....	30	3 00	22 50	200 00
4-inch.....	40	4 00	30 00	250 00

Price for own-root or grafted plants is the same

HOOSIER BEAUTY. Deep crimson is a color, which, until the advent of Hadley, had not been seen among the Roses of commerce for many years. We are today able to offer both these valuable Roses to the trade in quantity and at attractive prices. Hoosier Beauty was the center of attention at the Cleveland Show, and this proves that a dark red Rose can be grown profitably.

In habit of growth it breaks quickly and comes to maturity as soon as any



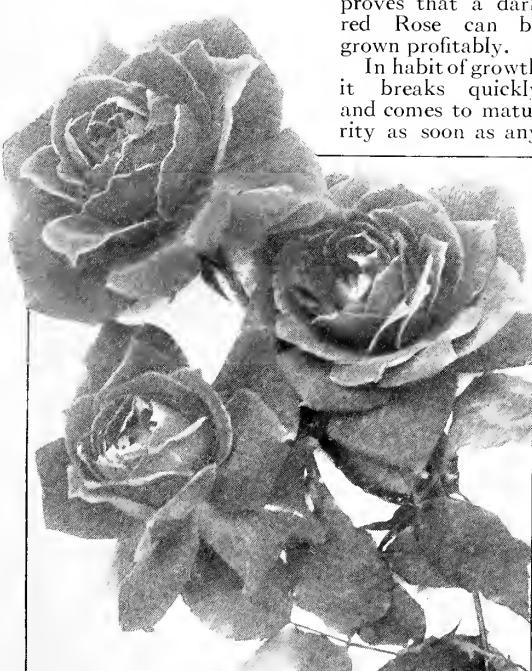
Red Radiance

HOOSIER BEAUTY, continued

other of the Hybrid Tea varieties. It does not require pinching as the growths are naturally long. It is a good producer; can be grown as easily as any other red Rose, and requires the same treatment with the exception of pinching. The flower has good keeping quality. We have a large section planted with Hoosier Beauty, and we want you to see it. We shall have a fine lot of young stock to offer for winter and spring delivery.

	Each	Doz.	100	1,000
Grafted.....	\$0 20	\$2 00	\$15 00	\$140 00
2 1/4-inch.....	30	3 00	18 00	175 00
3-inch.....	40	4 00	22 50	200 00
4-inch.....				
2,500 2 1/4-inch at \$135 per 1,000; 5,000 at \$130 per 1,000; 10,000 at \$120 per 1,000.				
Own-Root	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 15	\$1 50	\$10 00	\$90 00
3-inch.....	20	2 00	15 00	140 00
4-inch.....	30	3 00	20 00	180 00
2,500 2 1/4-inch at \$85 per 1,000; 5,000 at \$80 per 1,000				

Hoosier Beauty



NEW GREENHOUSE ROSES, continued

MRS. WM. R. HEARST. This new pink Rose, which shows up among the new varieties of the year as the best and most valuable of the novelties for the man who grows Roses for the market, is a sport of the old favorite, My Maryland. It is identical with My Maryland in habit of growth and in every respect except color. It is a clear, dark pink. It is as much of an improvement as Bridesmaid was on Catherine Mermet; or as Killarney Brilliant and Killarney Queen are improvements on Killarney, when color is considered. To the commercial grower who can handle My Maryland profitably, it is a Rose that should be planted extensively. It may be seen growing in quantity here at Cromwell and at the Warburton greenhouse at Fall River, Mass., where it originated.

It was exhibited by us at the International Flower Show at New York in March, 1915, and at the Cleveland Flower Show in November, where it received the Silver Medal of the American Rose Society, scoring 87 points.

	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 25	\$2 50	\$17 50	\$150 00
3-inch.....	30	3 00	22 50	200 00
4-inch.....	40	4 00	30 00	250 00

Price for own-root or grafted plants is the same.

SUNBURST. Long, pointed buds that open perfectly into a sunburst of deep, golden yellow is the best description we can make of this wonderful Rose. From the standpoint of quality it is the best yellow Rose ever grown. From the standpoint of many commercial growers it leads in gross returns per plant. Sunburst is a strong, vigorous plant and will be satisfactory on its own roots. Like many of the yellow Roses it makes a poor union with Manetti. It is good at all seasons of the year. **We offer own-root plants only.**

2 1/4-inch.....\$0 15 \$1 50 \$10 00 \$90 00
3-inch.....20 2 00 15 00 140 00
4-inch.....30 3 00 20 00 180 00
2,500 2 1/4-inch at \$85 per 1,000; 5,000 at \$80 per 1,000



Mrs. Wm. R. Hearst



American Beauty

Price of Sunburst:	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 15	\$1 50	\$10 00	\$90 00
3-inch.....	20	2 00	15 00	140 00
4-inch.....	30	3 00	20 00	180 00

AMERICAN BEAUTY. In a measure replaced by Mrs. Charles Russell, this old favorite of the public commands the lead as the favorite Rose of the American people. It is really a Hybrid Perpetual, and the growing of American Beauty to perfection is an art in itself; but its full-petaled, deep pink bloom remains at the top of the market, and American Beauty will still be grown in spite of the other valuable new aspirants for the honor of being the finest Rose in America.

Own-Root Only	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 10	\$1 00	\$8 00	\$75 00
3-inch.....	15	1 50	12 00	100 00
4-inch.....	25	2 25	18 00	175 00

2,500 2 1/4-inch at \$70 per 1,000; 5,000 at \$65 per 1,000

MY MARYLAND. The warm summer weather brings My Maryland into its own, and its wonderful freedom of flowering is ample reason for its popularity. It is of a pleasing color and nicely formed. We are convinced that this variety grafted on Manetti is far superior to own-root plants. It should be planted early to get full benefit of the wonderful growth during the spring months, and will be at its best when other varieties are poorer during midsummer. The new Rose, Mrs. Wm. R. Hearst, is a sport of My Maryland.

Grafted	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 15	\$1 50	\$12 50	\$120 00
3-inch.....	25	2 25	17 50	150 00
4-inch.....	30	3 00	22 50	200 00

2,500 2 1/4-inch at \$110 per 1,000; 5,000 at \$100 per 1,000

Own-Root	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 10	\$1 00	\$8 00	\$75 00
3-inch.....	15	1 50	12 00	100 00
4-inch.....	25	2 25	18 00	175 00



Double White Killarney

NEW GREENHOUSE ROSES, continued

MRS. CHARLES RUSSELL. By far the most popular Rose, from the standpoint of the cut-flower buyer, that has ever been offered. It is a wonderful keeper when cut, and this fact alone would make it deservedly popular. It is a strong-growing variety, making heavy wood and strong stems. The foliage is heavy and not inclined to mildew. It is not easily propagated or grafted, and this accounts for the advanced price asked for Mrs. Charles Russell. **We offer only grafted plants.**

	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 20	\$2 00	\$15 00	\$140 00
3-inch.....	30	3 00	18 00	175 00
4-inch.....	40	4 00	22 50	200 00

2,500 2 1/4-inch at \$135 per 1,000; 5,000 at \$130 per 1,000

General List of Greenhouse Varieties

Grafted	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 15	\$1 50	\$12 50	\$120 00
3-inch.....	25	2 25	17 50	150 00
4-inch.....	30	3 00	22 50	200 00
2,500 2 1/4-inch at \$110 per 1,000; 5,000 at \$100 per 1,000				
Own-Root	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 10	\$1 00	\$7 50	\$60 00
3-inch.....	15	1 50	10 00	90 00
4-inch.....	20	2 00	15 00	120 00
2,500 2 1/4-inch at \$55 per 1,000; 5,000 at \$50 per 1,000				

Bon Silene. (Grafted only.) Lovers of old-time Roses can always find a place for Bon Silene. Its bright, cherry-colored blooms that are filled with fragrance, and that are produced in greatest profusion, rank this variety at the head of the list of small Roses for corsage and table work.

Bride. (Grafted only.) A pure Tea Rose and one that has been with us for many years. It has been largely displaced by White Killarney and its sports; but there are some who still grow Bride, and we keep and grow plants of Bride for their accommodation.

Bridesmaid. (Grafted only.) In its day the best pink Rose of commerce; today a Rose that is hard to find and which, like Bride, must be ordered early to insure our grafting a sufficient supply.

Cardinal. (Grafted only.) Deep red in color, with heavy, double flowers and ample stem. With some growers it is exceptionally fine. A Rose that will be a welcome addition in any garden.

Cecile Brunner. A delicate pink cluster Rose which, for freedom of flowering and for the varied uses to which it is put by the retail florist, has no equal. It is the corsage-bouquet Rose of the nation, and whether known under its right name, or as Sweetheart or Mignon, it will remain one of the popular, profitable Roses of commerce.

Double White Killarney. This Rose is the leading and best white Rose ever grown, quality of bloom considered. There have been many sports of White Killarney, but this Rose, known as the Budlong strain, has shown superiority in every respect to other sports; and it is today recognized that Double White Killarney means the Budlong strain. It is pure white, and the flowers are of great substance. The market shows its appreciation by paying an advanced price for this superior article. It is a paying Rose, and we unhesitatingly recommend it as the best white forcing Rose in existence.

Francis Scott Key. A new red Rose of great substance and keeping quality; without doubt it is one of the best new Roses that has been offered to the growers of this country. It is an excellent grower, producing a good quantity of bloom of high quality on heavy, strong stems.

George Elgar. Similar to Cecile Brunner in that it is a cluster Rose, also in freedom of growth and in productiveness. It is a decided novelty, as a yellow cluster Rose for corsage and table work has been needed.



Francis Scott Key



Hadley

GENERAL LIST OF GREENHOUSE ROSES, continued

Golden Gate. (Grafted only.) Light pink in color and a strong grower describes this old-time favorite. It has been supplanted to a great extent by other and better varieties.

Hadley. This deep crimson Rose, which was disseminated by us, has shown in the two years since its introduction that if properly handled it is the best crimson Rose of commerce. It is a strong grower when propagated from heavy wood. It is showing marked improvement and has proved that it is at its best grafted. Its fragrance is unsurpassed. We have Hadley planted in quantity. It is profitable, and we consider it today the best crimson Rose which has had the test of time, and has shown its strength and its weaknesses to the Rose-growers of the country.

Irish Fire Flame. (Own-root only.) From the novelty standpoint, Fire Flame is the choice. It is single and its flame-colored petals make it very attractive; an easy grower.

Ivory. (Grafted only.) The white sport of Golden Gate. An old favorite, but largely displaced by better varieties.

Jonkheer J. L. Mock. Called by some the New La France, which seems to fit this Rose very aptly. It is a big Rose in every way—a big bloom, and as a plant a big producer of high-grade flowers on long, strong stems. It is a strong-growing variety, and does well either own-root or grafted, the grafted plants being superior for the first six months at least, amply repaying the difference in original cost.

Kaiserin Augusta Victoria. An old favorite where good white Roses are wanted in summer. It is not a winter Rose and should be got into the bench early to get the benefit of the entire growing season. Grafted plants are to be preferred.

Killarney. The Rose that made history and changed the Rose-growing industry of America from a losing proposition to a profitable one. Killarney and its sports, for there are many of them, have been the leading varieties of commerce for many years. Killarney varies in color, and its light, delicate pink is still in demand by the cut-flower buyer in the big markets.

Killarney Brilliant. By selection, Killarney Brilliant has come into its own as the best of the pink sports of Killarney. It is deeper in color and fully as strong and vigorous from selected stock. It is the best pink Rose we have for general growing.

Killarney Queen. The show Rose of the Killarney family. As it has fewer petals, it is not at all times the equal of Killarney Brilliant. Its color is distinct, being a clear, deep rose-pink. Its habit is strong, making long, heavy growths which produce show flowers that cannot be beaten. It is rightly named, and will have friends as long as flower-shows and critical flower-buyers exist. Owing to its hard, heavy growths it is the finest of the Killarney family as a garden Rose.

Lady Alice Stanley. Deep, clear rose-pink in color; very double flowers that open perfectly. It is a garden Rose of great value and as a greenhouse Rose it has many friends. It is of easy habits, grows freely and flowers well. The foliage is hard and seldom mildews or black-spots.

Lady Hillingdon. Commercially, Lady Hillingdon has been largely replaced by Mrs. Aaron Ward and Sunburst. Its wonderful color when matured is equaled by none of the others, and its easy habit of growth, combined with its freedom of flowering, retains for it a place among the good varieties of greenhouse Roses. It is a glorious shade of copper-yellow when expanded. It improves in color as the flower matures, while other yellow varieties fade, and it will still be grown.



Mrs. Aaron Ward (see page 5)

GENERAL LIST OF GREENHOUSE ROSES, con.

Milady. We disseminated Milady, and the fact that Milady was the sensation of the Chicago show in 1915 is a source of pleasure to us. The bloom is red, very double, but opens perfectly. It is a great producer, but the inability of eastern growers to secure heavy wood has apparently been solved by the Chicago growers. Today Milady leads as the best and most profitable red Rose in the western markets. We grow Milady, and grow it well.

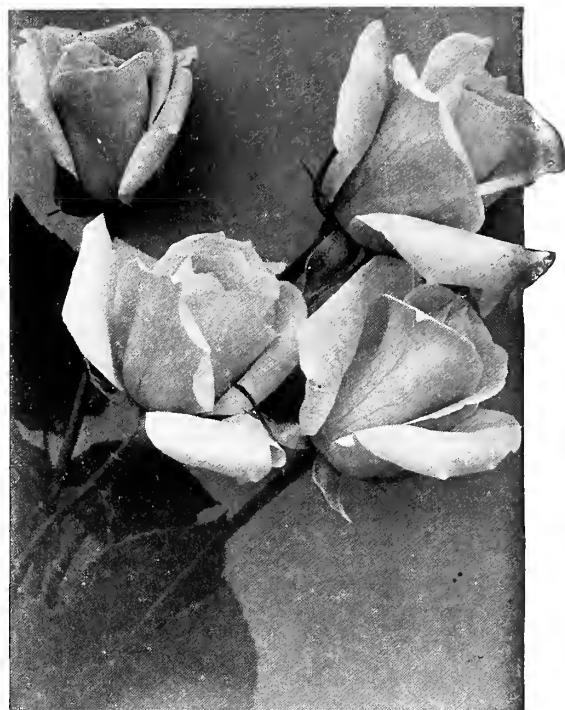
Mrs. Aaron Ward. This is the most profitable yellow Rose we have ever grown. That describes this variety in part. Its Indian yellow bud, changing color with the expanding flower, is a universal favorite. Its uses are varied, which create a demand. It is a summer and a winter Rose. It is good at all seasons.

Mrs. George Shawyer. A brilliantly colored Rose; deep pink, with a soft tint to it that makes it a favorite. It is a big Rose in every respect and one of the best that can be grown. It is heavy and double enough to be good in warm weather, and opens perfectly in midwinter. It is a producer and a profitable commercial pink Rose. We believe in it and back our belief with 20,000 on the bench. That is our opinion of Mrs. George Shawyer.

Mrs. J. Pierpont Morgan. (Grafted only.) An old-time favorite, retained not for the commercial grower but for the Rose-lover who is partial to this variety. Shell-pink, tinged cerise, describes the color. We graft a limited quantity.

Mrs. Taft. Shell-pink in color and the flowers are beautifully formed. This favorite of yesterday is being rapidly replaced by Ophelia.

Ophelia. This variety stands today as the best light pink Rose ever offered to commerce. Its salmon-flesh-pink color shades to yellow at the base of the petal in the partially opened flower, and the coloring is very attractive; but the real



Ophelia

Ophelia, continued

charm lies in the open flower which is to the Rose-lover perfection in form and color. It is of easy habits; grows well and produces well. Ophelia has the distinction of being not only the finest light pink forcing Rose, but the best light pink garden Rose in America today.

Perle d' Or. A salmon-yellow cluster Rose on the style of Cecile Brunner. Very free-flowering and very distinct; one of the best of this class.

Prince E. C. d'Arenberg. Clear red in color with no trace of blue, and excellent in habit of growth. It is distinct from the crimson Roses, Hadley and Hoosier Beauty. With many it is a profitable Rose. It is prolific, but needs careful cutting because if cut too tight it fails to open properly.

Radiance. Cerise pink in color and of easy culture. It is a clean grower, producing good flowers and an abundance of heavy wood. Aside from being a greenhouse favorite it has the distinction of being the best pink bedding Rose in existence.

Richmond. Beautifully formed flowers of bright scarlet; brighter than Hoosier Beauty and Hadley. It has been for years the standard of quality for red and crimson Roses. It is better grafted, and we advise using grafted Richmond.

White Killarney. The Waban strain of White Killarney shares with the Budlong strain of Double White Killarney the honor of being the best white Rose. Growers have their preference and govern their planting accordingly. It is a stronger grower than Killarney. White Killarney produces more flowers, and for midwinter is unsurpassed. A combination of the Double White with White Killarney is to be recommended for the planting for another season, and we believe it will be of advantage to grower, wholesaler and the retail florist.



Mrs. George Shawyer



Cecile Brunner (see page 3)

A New Bedding Rose

PANAMA. (Cook.) This new Rose has proved its merits as a garden Rose of the highest quality. It is one more of the seedlings which John Cook has given the Rose-lovers of America, and is an added proof that for conditions here, Roses of American origin are superior. This Rose is in the trial-garden of the American Rose Society at Elizabeth Park, Hartford, Conn., and has received the Silver Medal for merit. Panama, Radiance and Crimson Champion, of which we have purchased part of the stock, are three of the finest varieties in existence for bedding. Panama is a delicate rosy flesh-pink in color; very fragrant and very free-flowering. Everyone who propagates Roses for sale should purchase this. For 1916 we offer Panama grafted on seedling briar.

	Each	Doz.	100	1,000
2 $\frac{1}{4}$ -inch.....	\$0 20	\$2 00	\$15 00	\$140 00
3-inch.....	30	3 00	18 00	175 00
4-inch.....	40	4 00	22 50	200 00
Own-Root				
Each	Doz.	100	1,000	
2 $\frac{1}{4}$ -inch.....	\$0 15	\$1 50	\$12 00	\$100 00
3-inch.....	20	2 00	15 00	140 00
4-inch.....	30	3 00	18 00	175 00

Carnations

The producing of cuttings for the commercial grower is a distinct proposition from the growing of Carnations for cut-blooms. In the list of varieties grown today there are many which do not produce cuttings in conjunction with flowers, and which must be grown especially for the production of the flowers. This means careful selection of the stock reserved for growing cuttings, and this selection we have carefully made. Our stock houses are filled with clean, healthy, vigorous plants. They were selected cuttings from flowering plants which produced perfect flowers.

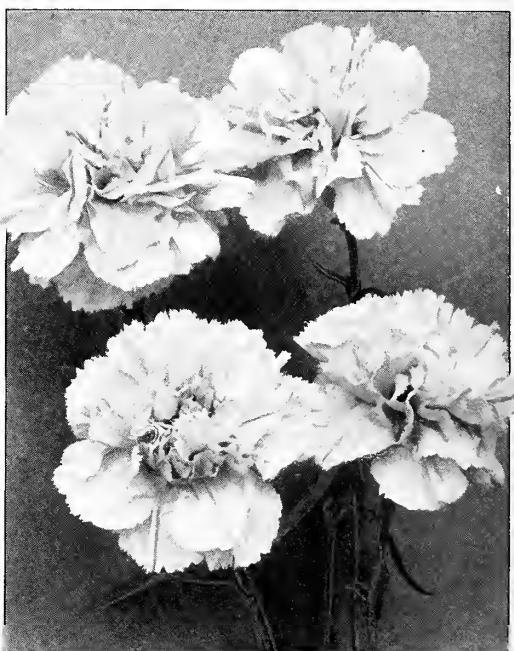
New Varieties

MISS THEO. (Littlefield & Wyman.) Miss Theo belongs in a class by itself, for it is not a large-flowered variety. It makes up, however, for lack of size in producing ability. After growing 4,000 plants, which we have as a part of the stock of the introducer, we feel free to state that Miss Theo gives promise of being the most prolific Carnation we have ever grown. It is bright pink in color; well formed, with petals nicely serrated. In form and color it reminds us of William Scott, a favorite of years ago. Plants in November show twelve to sixteen buds, and there is a promise of more setting bud in the near future; this from August planting of field-grown stock. We invite you to inspect it here and at the greenhouses of the introducers, for whom we are offering this free-flowering variety.

	Doz.	100	1,000
Rooted cuttings.....	\$1 50	\$12 00	\$100 00
2 $\frac{1}{4}$ -inch plants.....	2 25	16 00	150 00

ALICE. This flesh-pink variety has, perhaps, been more widely disseminated than any variety introduced in many years. From California to the eastern coast, Alice shows remarkable freedom of growth and good production. It has shown, also, that it has come into its own with the advent of cold weather, the flowers being of better quality and fully the equal of any light or flesh-pink Carnation in commerce. We showed a vase of Alice at Cleveland, winning second and defeating well-grown Enchantress and other varieties. At the end of the show, one vase of Alice was included in the vases considered by the judges in awarding the special prize for keeping quality. That speaks well for two days *en route* before staging in Cleveland. We have 12,000 Alice planted. We have faith in it and in its future.

	Doz.	100	1,000
Rooted cuttings.....	\$0 75	\$6 00	\$50 00
2 $\frac{1}{4}$ -inch plants.....	1 00	8 00	75 00



Alice



Good Cheer

NEW CARNATIONS, *continued*

GOOD CHEER. Rose-pink in color and has nicely formed flowers. We have 8,000 planted and they have been the best section in our Carnation range. We selected a bench of Good Cheer to grow for cuttings alone, as it makes few cuttings naturally. We shall have nice, clean stock to offer, stock that will please you. Another season Good Cheer will receive the universal commendation which is its due.

	Doz.	100	1,000
Rooted cuttings.....	\$0 75	\$6 00	\$50 00
2 1/4-inch plants.....	1 00	8 00	75 00

PINK SENSATION. For a fancy show flower there is nothing equal to Pink Sensation in the light pink section. It is not so free-flowering, however, as the smaller-flowered varieties. It is essentially a fancy flower.

	Doz.	100	1,000
Rooted cuttings.....	\$0 75	\$6 00	\$50 00
2 1/4-inch plants.....	1 00	8 00	75 00

CHAMPION. By selection, Champion has shown wonderful improvement and has become one of the finest of the scarlet varieties. It is a beautifully formed flower of good keeping quality. Good producer and we are pleased to offer a limited amount of stock that we believe is absolutely healthy and vigorous.

	Doz.	100	1,000
Rooted cuttings.....	\$0 60	\$4 00	\$35 00
2 1/4-inch plants.....	75	6 00	55 00

3 of a variety at the dozen rate; 25 of a variety at the 100 rate;
250 of a variety at the 1,000 rate.

General List of Carnations

	Doz.	100	1,000
Rooted cuttings.....	\$0 50	\$3 00	\$25 00
2 1/4-inch plants.....	75	5 00	45 00
3 of a variety at the doz. rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.			

On cash orders we will deliver, by parcel post, rooted Carnation cuttings at 10 cts. per 100 for the postal expense, inside of the first three zones.

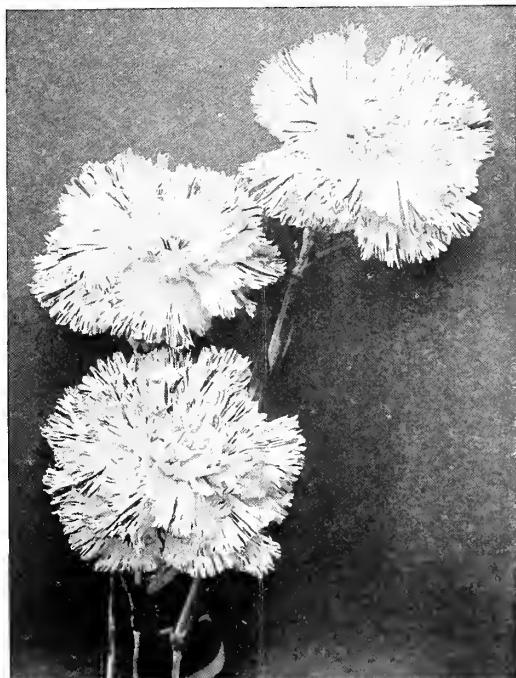
Beacon. Beacon needs no description to the commercial Carnation-grower. We have always found it a variety to be depended upon for results. It is one of the best for Christmas scarlet that has ever been introduced.

Benora. The best variegated Carnation. In color it is creamy white, penciled with bright red. It is a free grower and a good producer, in addition to being an excellent keeper.

Enchantress Supreme. Light salmon-pink in color; has the characteristics of the Enchantress family in habit of growth and productiveness. It is better than Enchantress, from which it is a sport, in color, calyx and form of flower, and so much of an improvement that we have discarded Enchantress and offer our trade Enchantress Supreme as the best of the flesh-pink varieties that have been tried by the test of general commercial culture.

Eureka. A seedling of Beacon that we have grown successfully and profitably. It is brighter in color but a trifle smaller in flower. The plant is almost identical with Beacon. It does not burst the calyx, and is a good keeper and shipper.

Mrs. C. W. Ward. In the dark pink section, Mrs. C. W. Ward is the only variety generally grown, and the plant's characteristics, combined with its keeping quality and high-class bloom produced, recommend it to all Carnation-growers.



Benora

GENERAL LIST OF CARNATIONS, continued

Matchless. This variety is regarded by many as the best white Carnation in spite of the fact that it needs early planting and carries a slight tinge of color in its petals at certain seasons. This tinge of color seems to enhance rather than detract from its beauty. It is a good, average producer and the flowers are of the best quality. It is a wonderful keeper and has made good every promise made for it. We unhesitatingly commend Matchless to the Carnation-grower.

Rosette. Deep cerise-pink in color, making strong stems that hold the beautifully formed flower erect. These qualities make Rosette the favorite with many growers.

The Herald. Brilliant scarlet in color; plant of good habit with nicely formed flowers. A favorite scarlet with many growers where Beacon is not suited by soil conditions.

White Enchantress. This old favorite has stood the test of time and is today one of the three finest white Carnations of commerce. It is a clean grower, produces good flowers, and produces them consistently throughout the season.

White Wonder. Large, pure white blooms on long, wiry stems are characteristic of White Wonder. It is a producer and one of the finest white Carnations. It is a fitting companion to Matchless and White Enchantress, and we put faith in the combination in one planting, using them in equal quantities, and have the highest quality in white Carnations at all seasons.

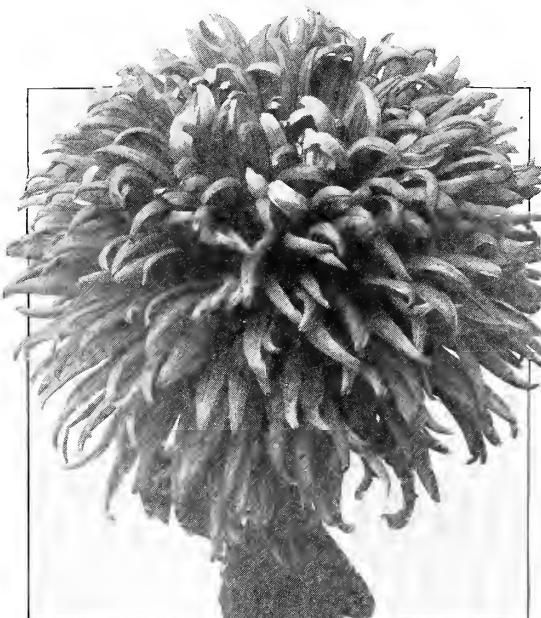
For 1917 delivery, we are booking orders for Cottage Maid, the light pink sport of Mrs. C. W. Ward. Rooted cuttings, \$12 per 100, \$100 per 1,000.



Matchless

Novelty Chrysanthemums for 1917

Several of our new varieties are so distinct and striking that we wish to draw especial attention to them in this Catalogue.



Barbara Davis

BARBARA DAVIS. A seedling of Brutus and Indian Summer. It has the dwarf habit of Brutus and is a rich shade of reddish bronze in color. It was exhibited at the Cleveland Flower Show and was certificated by the Chrysanthemum Society of America. This variety was selected by Mayor-elect Harry Davis, who requested that one of the seedlings receiving a certificate be named in honor of his mother. We are preparing to grow Barbara Davis in quantity next season. It is a novelty that will be in demand. Watch for it, or better still, come up next fall and see it. For 1917, 50 cts. each, \$5 per doz., \$35 per 100.

Pompons

HILDA CANNING. This variety is a bronze seedling from Baby and raised by Johnson. It was one of the finest novelties of the Cleveland Show. Just as style in roses changes from large to small, so in Pompons the favor of the people has turned to the small ones. Hilda Canning will be planted extensively and will be exhibited at the November shows. For 1917, \$2 per doz., \$15 per 100.

LITTLE GEM. Smith's pink seedling from Baby. Very distinct and very free-flowering. For table decoration, Hilda Canning and Little Gem are the two finest novelties of the season. We have placed a large order for Little Gem and will offer it at the introducer's price.

The Pautke Seedling Chrysanthemums

As exhibited at Cleveland, the collection shown by Pautke, who, it will be remembered, sent out Helen Newberry, was distinct and pleasing, both in type and coloring. We have purchased this collection and will disseminate it in 1917. Two of the varieties have been named and the others will be named previous to the show season of 1916 by the originator, who reserved that right.

DELPHINE DODGE. This pink seedling was one of the finest of the collection. \$2 per doz., \$15 per 100.

ROMAINE WARREN. A rich bronze, maturing late. \$2 per doz., \$15 per 100.

Exhibition Varieties

A few varieties in this list can be grown successfully by the average grower. The majority of them cannot. We advise caution in buying the varieties seen on the exhibition table unless you know them and are willing to give them the same special attention that has been given to bring them to the perfection you so admire.

Novelties

ELVIA SCOVILLE. (A. N. Pierson, Inc.) One of the finest new exhibition varieties that has been offered to Chrysanthemum buyers. As it is a pure white sport of the well-known variety, Wells' Late Pink, it shows some commercial possibilities, for the parent is grown with good success by many. It is a large flower when grown for exhibition purposes, and we predict that the show season of 1916 will see a rival to William Turner in the classes for white varieties. 2½-inch, 35 cts. each, \$3.50 per doz., \$25 per 100.

ARTISTA. (Smith.) This we believe is the largest exhibition variety we have ever raised, and doubt if it will be surpassed by any now grown, not excepting William Turner, Odessa, etc. Outer petals grooved or channeled reflex, while the center ones incurve irregularly, giving a very artistic appearance to the bloom. Dwarf habit; will not attain over 5 feet from February propagation. White, with a slightly creamy tint in the depths. Best bud August 20, maturing the last days of October. All exhibition growers are bound to accept this as one of the best. 2½-inch, \$1 each, \$10 per doz.

OGONTZ. (Smith.) A seedling from Nakota, which it greatly resembles in foliage, and has the same whirling arrangement of petals; in size equal to its parent. The petals are decidedly grooved or channeled. Color light primrose; height 6 feet. Would not advise a bud earlier than August 30, as the blooms are double from those selected in September. Practically the same as Nakota except in color. Matures first week of November. 2½-inch, \$1 each, \$10 per doz.

New Exhibition Varieties

2½-inch, 30 cts. each; \$3 per doz., \$20 per 100.

ALGONAC. A high and well-rounded, incurved flower, white in color, showing a creamy tint at the center. It is not large but is perfect in form. It will be tried with interest as a commercial, and is a possible addition to the select commercial varieties.

ADELE GRISWOLD. A strong-growing variety producing large flowers, bright pink in color. Best bud, August 20.

BOB PULLING. Large, deep flower, orange-yellow in color. It carries foliage well up to the flower. Take bud August 10.

CALUMET. For the early exhibitions this novelty of last season is perhaps the best variety of the year. It is bronze in color and incurved in type. In form and size it is similar to, and it might very well be described as, a bronze Elberon. Best bud, August 20.

EARL KITCHENER. A very large flower, amaranth in color with silvery reverse to the petal. A strong grower and we predict that Earl Kitchener will find a place for itself in the exhibitions of the future. Best bud, August 15 to 20.



Elvia Scoville

MANKATO. Purplish rose or amaranth in color. Mankato may be described as an improved Reginald Vallis. For collections and general exhibition growing it will be valuable, as the stem amply supports the flower, permitting staging on long stems without supports. Best bud, August 20.

MRS. J. PURROY MITCHEL. Large, pure white flowers reflexed in form. It can be grown very large and is a valuable acquisition to the list of purely exhibition Chrysanthemums.

MRS. R. C. PULLING. Clear, bright yellow in color and the flower is of large size. One of the best exhibition varieties that has been brought forward by the recent exhibitions. Take bud August 10 to 15.

SILVER KING. An exhibition white of good size and form. It is too early for the late shows, but is one of the most promising for the earlier exhibitions. It is a tall grower with excellent foliage. Take bud August 25.



Odessa

Other New and Scarce Chrysanthemums

	Each	Doz.	100
Rooted cuttings.....	\$0 10	\$1 00	\$7 00
2 1/4-inch.....	15	1 50	10 00

HARRY E. CONVERSE. The best exhibition bronze. Large, heavy, perfectly formed flowers. Winner everywhere at the November shows.

JAMES FRASER. Bright yellow in color, reflexed in form. An improvement of F. S. Vallis.

MEUDON. Dwarf in habit, making large, heavy bloom. Bright pink in color and reflexed in form.

MRS. GILBERT DRABBLE. The showiest of the white varieties when well done. The hardest propagator in the Chrysanthemum family.

MRS. G. LLOYD WIGG. An immense, reflexed flower, light yellow in color. One of the finest exhibition varieties.

NERISSA. A high, well-rounded bloom, rosy mauve in color, with broad, heavy petals. Best bud, September 1.

ODESSA. Without question the finest exhibition yellow for the late shows. When well done, Odessa cannot be easily beaten. It is perfect in form and color, and it is to be regretted that the size and weight of flower is too great for the stem to support, and that this variety, the best of the yellow Mums from the show standpoint, is lost to the commercial grower for general use. Best bud, September 5.

WM. VERT. Deep crimson in color with gold reflex to the petals. One of the finest in its color. Crown bud, August 15.

General List of Exhibition Varieties

	Doz.	100	1,000
Rooted cuttings.....	\$0 50	\$3 00	\$25 00
2 1/4-inch.....	75	4 00	35 00

C. H. Totty. In color a chestnut-scarlet; flower large and growth strong.

Elberon. A large Japanese incurved; a very pleasing shade of pink; strong grower, with good stem.

F. E. Nash. Light pink Japanese of large size.

F. S. Vallis. A very large yellow; dwarf in growth.

F. T. Quittenton. Deep crimson in color; reflexed in type; strong grower.

Gen. Hutton. Large Japanese; yellow with bronze shadings; tall.

Gertrude Peers. Crimson when fully reflexed; one of the best in its color.

Glenview. Semi-dwarf in growth and making large bloom; deep bronze in color. Good variety for general growing.

Hon. Mrs. Lopes. Very large flower, golden yellow in color. Early buds necessary.

Lady Hopetoun. Light pink in color; flowers large and beautifully formed. Dwarf in habit.

Lenox. Loosely incurved in type and of a bright, pleasing shade of yellow. One of the largest.

Mary Donellan. Very tall in growth; flower large and incurved; deep golden yellow in color.

Mary Mason. Rosy bronze with lighter reverse. Dwarf.

Miss Miriam Hankey. Very fine Japanese incurved; semi-dwarf. Late.

Mrs. G. C. Kelley. Rosy cerise with a reverse of old-rose color. An easy variety to grow, having excellent stem and foliage.



Golden Gleam (see page 11)

EXHIBITION CHRYSANTHEMUMS, continued

Mrs. J. C. Neil. Soft canary-yellow. Easy to grow and one of the best. Semi-dwarf.

Mrs. J. E. Dunne. A Japanese; salmon-terra-cotta in color. Tall in growth.

Mrs. H. Stevens. Large; golden bronze; finely formed flowers which finish perfectly. Dwarf.

Mrs. Wm. Duckham. Japanese reflexed; very deep yellow on early buds. Late buds, petals edged with bronze.

Nakota. Very large, incurved bloom; the color is described as orange-buff and is classed as a dark yellow. Excellent foliage and stem.

Pockett's Crimson. Crimson with gold tips to the petals.

Reginald Vallis. Very large Japanese; tall; plum-colored with lighter reverse.

Rose Pockett. Light yellow, showing an occasional tint of bronze. Semi-dwarf.

W. E. Mease. Very deep lavender in color; large, reflexed bloom.

Wells' Late Pink. Clear, bright pink in color. Easy of culture.

W. Woodmason. Very large bloom, red in color but not bright enough to be called crimson.

Wm. Turner. Pure white bloom, incurved and very large. One of the finest of the large-flowered Chrysanthemums and a general favorite. This variety is grown commercially, and we have a large stock prepared for the cut-flower grower.

Yellow Miller. Very large bloom; light yellow in color. Semi-dwarf habit.



Josephine Foley



Tiger (see page 12)

Commercial Novelties

GOLDEN GLEAM. (A. N. Pierson, Inc.) This new variety we are offering for spring delivery. It is a seedling of Golden Age and Scalaridis, and after thorough trial we are convinced that Golden Gleam merits all the praise bestowed upon it. It is reflexed in form and of medium size. It is a clear, bright yellow, being an improvement on Golden Age, and combines with this glorious color a strong, stiff stem, carrying foliage up to the flower. It is compact in growth; from June 1 plantings makes about 3-foot stems. The best bud is the second crown about August 20. $2\frac{1}{4}$ -inch, 15 cts. each, \$1.50 per doz., \$12 per 100, \$100 per 1,000.

EARLY ROSE. (Smith.) A seedling from Smith's Advance. Rose-color, as the name implies, of a bright, pleasing shade under all conditions of light. Form incurved; size 6 inches. Stem and foliage excellent. Dwarf habit, $2\frac{1}{2}$ to 3 feet high. There are but few pinks maturing before October 15 and most of these are unsatisfactory unless the bud is selected at the proper date, being off-colored if too early, or single from late buds. Best bud, August 20, producing fully matured flowers in six weeks and double from all buds of this date and later. $2\frac{1}{4}$ -inch, 50 cts. each, \$5 per doz.

JOSEPHINE FOLEY. (Smith.) Winner of Foley Prize for best seedling at Indianapolis last year, and has been recommended for Certificate by all five committees of the C. S. A. the past season. A seedling from Naomah, but stronger and easier of propagation; purer white with the same high,



Early Frost

COMMERCIAL NOVELTY CHRYSANTHEMUMS, con.
Josephine Foley, continued

rounded, incurved form; excellent stem and foliage. Splendid for exhibition from August 25 buds, and an exceptionally fine commercial from September buds which produce perfectly double flowers. Matures last of October; 5 feet from May plantings. $2\frac{1}{4}$ -inch, 50 cts. each, \$5 per doz.

OCTOBER QUEEN. (Smith.) This belongs to the Japanese section, with an inclination to incurve at the center, especially from September buds. One of the purest whites we know of. Matures October 15; height 5 feet. This variety has been scored 93 points, having been given full number on color, stem and foliage. Best bud, August 25. $2\frac{1}{4}$ -inch, 50 cts. each, \$5 per doz.

TIGER. (Smith.) President Wilson kindly supplied the name for this new yellow. A seedling from Chrysolora, being several shades darker than its parent. It is supremely fitted for the rank and file of growers, especially those who are unable to plant early, as its characteristics stamp it as a commercial of special merit. Fine, incurved form, producing flowers double to the center from September buds; sturdy, semi-dwarf growth, with beautiful foliage and very rigid stem. Height about 4 feet from June 1 plantings. Best bud, September 5. $2\frac{1}{4}$ -inch, 50 cts. each, \$5 per doz.

ALEXANDER GUTTMAN. (Dinda.) A very early pink commercial that has attracted a great deal of attention this season owing to its large size and extreme earliness. Matures fine, perfect flowers in September from early plantings. $2\frac{1}{4}$ -inch, 50 cts., each, \$5 per doz., \$35 per 100.

Novelties of 1915

	Each	Doz.	100	1,000
Rooted cuttings	\$0 10	\$1 00	\$7 00	\$60 00
$2\frac{1}{4}$ -inch plants.....	15	1 50	10 00	90 00

Three of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.

CRYSTAL GEM. An early white of special merit. We believe it is the best white to follow Oconto. Pure white flowers, very artistic in form and of large size; good stem and foliage. Matures October 25. Best bud, August 15.

EARLY FROST. A very early commercial white. A cross between Golden Glow and October Frost. Height 3 feet. Pure white flowers, perfect in form and full to the center. Has the Golden Glow habit to set early buds. The best new white variety and one that will keep well. Is an excellent shipper.

GOLDEN QUEEN. A commercial yellow of the same shade as Golden Glow, maturing October 1 to 10. In many ways it is superior to Chrysolora, from which it is a seedling, and is ten days earlier. Fine, incurved form and fully double from either early or late buds; 6 inches in diameter; $3\frac{1}{2}$ feet high. Good stem and foliage. The best novelty for commercial growers since Chrysolora. Best bud, August 10.

MARIGOLD. The most phenomenal early yellow ever offered. Brighter than Golden Wedding in color. Fully up to exhibition size, 9 inches in diameter, maturing October 15. Stem and foliage perfect; very short-jointed. Stock planted May 5 attained 5 feet in height. Buds secured August 15 to 20 give best blooms. It must be planted early, and the first crown bud taken for the best results.

MODELLO. In form like a huge decorative Dahlia. A very striking golden bronze or golden amber in color. Best bud early September. Flower matures first week in November. Height 4 feet.

MOUNT GREENWOOD. A midseason pink commercial variety; exceptionally fine color. In form resembles Chadwick. A seedling from W. H. Duckham.

TEKONSHA. A bronze for Thanksgiving trade has been in constant demand for years. Tekonsha will supply this want. Loosely incurved form and a beautiful shade of golden bronze. Strong, upright growth; 4 feet high. Best bud, September 5 to 10.



Crystal Gem

Other New Commercial Chrysanthemums

	Doz.	100	1,000
Rooted cuttings	\$0 60	\$4 00	\$35 00
2 1/4-inch	75	5 00	45 00

GOLDEN EATON. Sent out last season and described as an Eaton in every respect except that it is brighter yellow than Yellow Eaton. It has proved to be all that was claimed for it. Yellow Eaton is dull and colorless compared with it but is identical in habit and growth.

WHITE CHIEFTAIN. A novelty of last season and a sport from the well-known pink variety. On the first crown buds it shows a tinge of pink. On the late buds it is pure white. It is ideal in form and one of the best white commercials for cutting about November 1.

Choice Commercial Varieties

Named in order of blooming

	Doz.	100	1,000
Rooted cuttings	\$0 50	\$3 00	\$20 00
2 1/4-inch plants	75	4 00	30 00

EXCEPTION: All Chadwicks and Indian Summer.

Rooted cuttings	\$25 00
2 1/4-inch plants	35 00

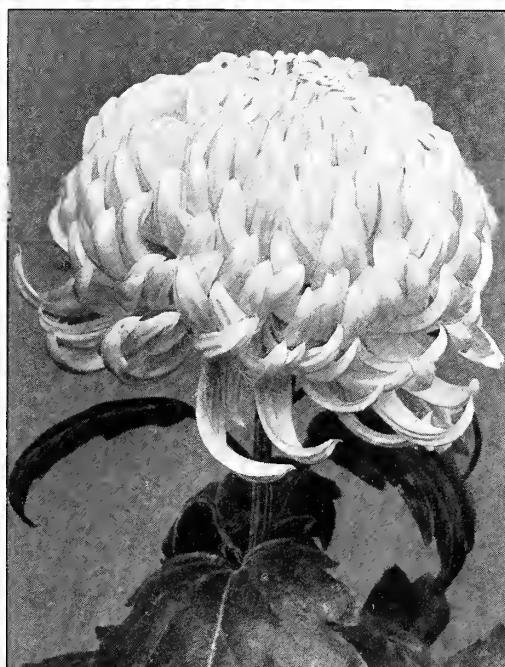
3 of a variety at the doz. rate, 25 of a variety at the 100 rate, 250 of a variety at the 1,000 rate

On cash orders we will deliver, by parcel post, rooted Chrysanthemum cuttings at 5 cts. per 100 for postal expense, within the first three zones.

WHITE

Early Snow. Pure white in color, with perfect form and foliage.

Oconto. A white Japanese incurved, of large size, with strong, rigid stem and perfect foliage. This will be a companion for Chrysolora, coming into perfection Oct. 15. Height 4 ft. Best bud, Aug. 30.



White Chieftain



Modello (see page 12)

Chas. Razer. Pure white with strong stem; foliage as handsome as Eaton; flower much like Bonnafon in form, but larger. A very easy doer. Blooming date November 1.

Naomah. Pure white in color. Large, well-formed, incurved bloom. November 10.

Timothy Eaton. Strong and vigorous, with large white bloom; it has been the leader in its class for years.

Lynnwood Hall. A late white, noted for its purity of color.

W. H. Chadwick. For the markets that want select stock and something that is better than the ordinary, this variety stands alone. Pinkish to a slight extent when grown cool, it is even more charming than when pure white.

December Gem. Flowering season extends from the last of November to middle of December, according to date of buds. White with a slightly pink tinge. Ball shaped; very stiff, wiry stem.

White Helen Frick. Pure white sport of Helen Frick; very late.

Jeanne Nonin. The last of the fancy Chrysanthemums are gone when this variety is ready. Produces massive white bloom of excellent type.

Mistletoe. A commercial incurved variety, maturing at Thanksgiving or later. In color white, tinged with pink.

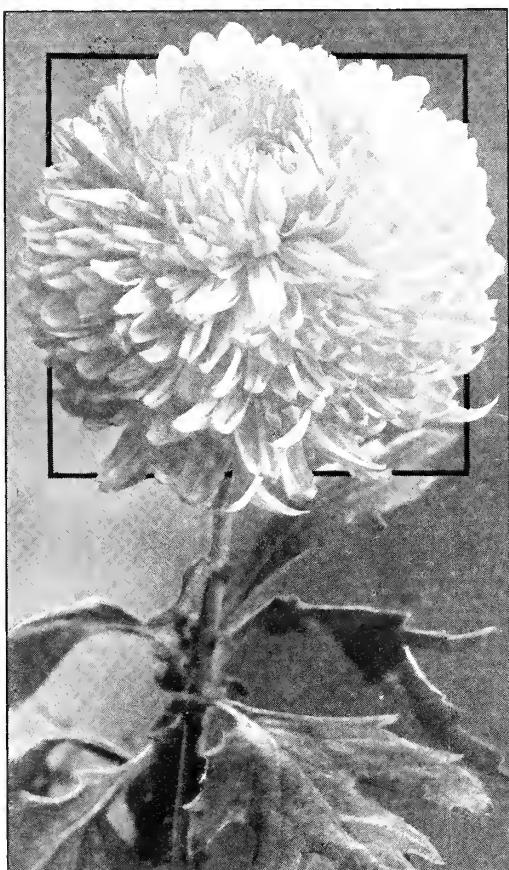
YELLOW

Comoleta. Clear, bright yellow with perfect form. The foliage is not heavy and it can be planted somewhat closer than the heavier varieties.

Chrysolora. A very fine commercial yellow. Medium to tall in growth. Foliage heavy. Considered the finest early yellow variety ever introduced.

Yellow Ivory. A clear, bright yellow sport of Ivory.

Merry Jane. Bright, clear yellow in color; incurved type.



Golden Queen (See page 12)

COMMERCIAL CHRYSANTHEMUMS, continued

Roman Gold. Foliage and stem of excellent character. The flower is finely formed and a deep, rich yellow in color. October 20 to November 1.

August Dasse. A dwarf, stiff-stemmed variety ready November 1. Very solid flower of extra keeping qualities; globular in form. Color intense yellow.

Col. Appleton. An old favorite yellow used for exhibition and for general growing.

Yellow Eaton. Owing to its strong growth and large bloom, Yellow Eaton is a general favorite.

Nagoya. Reflex type. Perfect stem and foliage, combined with richness of color in the bloom and ease of culture make Nagoya a safe variety to grow in quantity. It matures with us November 20.

Golden Chadwick. When high-class blooms are the object this variety reigns supreme. Its rich yellow color, combined with the good characteristics of the Chadwicks, places it as one of the best late yellow varieties.

Improved Golden Chadwick. Judging from 10,000 plants of this sport grown side by side with the same quantity of Golden Chadwick, the difference between them is in coloring more than in any other characteristic. It is brighter yellow by several shades. It matured a week later and with blooms of practically the same size.

Dolly Dimple. Clear yellow; large flowers. Matures November 25 to December 1.

Gold Mine. Large flowers, reflex in type. Very deep golden yellow. Matures November 20.

PINK

Unaka. A strong grower with perfect stem and foliage. A fine incurved bloom of a pleasing shade of pink. Matures the first week in October.

Pink Gem. Pleasing shade of light pink with perfectly formed, incurved flower. Strong foliage and stem; medium height.

Chieftain. Deep, clear pink; incurved in type on the order of Major Bonnaffon. A very fine mid-season pink variety and a good companion to Bonnaffon and Chas Razer.

Hirondelle. Big, incurving variety with splendid stem and foliage. Clear pink, brightening into rosy lavender as it matures. November 1 to 10.

Chadwick Supreme. Color similar to Pacific Supreme; reflexed bloom. A sport of W. H. Chadwick. Comes into bloom from November 20 to December 1.

Patty. A beautiful, soft pink; medium dwarf in growth, with foliage carried well up to the flower. It comes to maturity at Thanksgiving.

Edwin Seidewitz. An incurved pink that will mature for Thanksgiving Day cutting. It will fill a place in the Chrysanthemum world that has been open for a long time. In color and form the flower is all that can be desired. Late plantings are to be preferred and perfection can be secured by planting not earlier than the middle of June.

Helen Frick. Medium-sized bloom; valuable because of its lateness.

RED

Harvard. Japanese reflexed; very dark crimson. Is in perfection November 15 and later, and is of special value to those who desire red Chrysanthemums for the closing days of the football season. 3½ feet high.



Edwin Seidewitz



Harvest Moon (see page 16)

COMMERCIAL CHRYSANTHEMUMS, continued

BRONZE

Tints of Gold. One of the choice varieties for early October. Incurved flower, soft golden bronze in color. A worthy companion to Oconto and Chrysolora for general growing.

Indian Summer. This variety is a sport from Golden Chadwick, originating with us in 1911. We have grown the variety in quantity to make certain that the odd color is in demand. In color the groundwork is yellow, but into this are blended the terra-cotta and salmon shades with a tinge of bronze. The color of autumn foliage during Indian summer in a measure describes the coloring.

Greystone. A beautiful shade of chamois-bronze; dwarf habit; to be recommended for pot-plants and an excellent variety when grown to single stems. Reflexed type; flower very distinct.

Other Commercial Varieties

Named in order of blooming

	Doz.	100	1,000
Rooted cuttings.....	\$0 50	\$2 00	\$17 50
2 1/4-inch plants.....	50	3 00	25 00
3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate			

WHITE

Smith's Advance. Pure white in color; very early. **Polly Rose.** An early variety; pure white; dwarf habit.

Ivory. An old standard for medium-sized bloom. **Mrs. Jerome Jones.** Pure white in color. Blooms the middle of November.

YELLOW

Golden Glow. Owing to the ease with which this variety can be brought into bloom at a desired date, it has become very popular. Clear yellow in color.

Yellow Polly Rose. Clear yellow sport of Polly Rose. Valuable where head room is limited and an early yellow is desired.

Robert Halliday. A yellow commercial that has for years been a general favorite. It matures about October 10.

Major Bonnaffon. The variety that is the standard for commercials. Incurved.

Yellow Jerome Jones. Very late; medium-sized bloom; good, clear yellow.

PINK

Glory of the Pacific. Dwarf habit; fine for early pink. Valuable where head room is lacking.

Pacific Supreme. The most widely grown early pink for commercial purposes. Matures October 10 to 20.

Pink Ivory. Pink sport of Ivory; medium-sized bloom.

Dr. Enguehard. A late commercial pink. A variety that is always safe to plant.

Maud Dean. Late pink; following Chieftain.

Hardy Pompon Varieties
Novelty

2 1/4-inch, 20 cts. each, \$2 per doz., \$15 per 100

PEACE. It is seldom that the C. S. A. Cup for the best seedling of the year is awarded to a Pompon, and we are fortunate to be able to offer our customers the winner of last season's cup under the name "Peace." It is a strong-growing variety, producing an abundance of flowering shoots. The color is white, showing, however, a tinge of pink in the bud stage. It matures about November 10.

Smith's Novelty Pompons

INTRODUCER'S DESCRIPTIONS

30 cts. each, \$3 per doz., \$20 per 100

NORDI. A pure white Pompon, maturing November 10 to Thanksgiving Day. Seven to eight medium-sized flowers to the spray, with strong wiry stem. From equal space this variety will double the quantity of sprays to those produced by either Helen Newberry or Lula, the best two late white Pompons in commerce.



Peace



Golden Climax

POMPON CHRYSANTHEMUMS, continued

ZORA. This variety we were unable to disseminate last year owing to the misfortune of losing most of the stock. An early, bright yellow, maturing October 15 to 20. This is the earliest good yellow Pompon we know of.

New Varieties of Pompons

2 1/4-inch, 75 cts. per doz., \$5 per 100, \$40 per 1,000. 3 of a variety at the doz. rate, 25 of a variety at the 100 rate, 250 of a variety at the 1,000 rate.

HARVEST MOON. A worthy companion to the varieties sent out by us last season. It is a clear golden yellow in color, maturing October 20 to 25. It is of the button type and flowers are of medium size. The plant is very prolific, making an immense quantity of flowering shoots. It is, we believe, the finest yellow Pompon in existence for cutting the last week of October. Awarded the Bronze Medal of the Oyster Bay Horticultural Society and a Certificate of Merit by the Horticultural Society of New York.

ILLONA. A beautiful shade of rosy lavender. This variety belongs to the large-flowered Pompon section. Matures November 10.

NEOLA. Shell-pink, changing to white, the petals tipped with darker pink. Flowers are of medium size and mature about November 15.

NIZA. A very early, delicate pink variety, maturing October 10; medium dwarf.

RODI. A distinct variety in Pompons as to color, purplish rose or amaranth, of a bright pleasing shade; strong, upright habit of growth.

VETA. Pure white in color and very free-flowering, coming about November 1.

General Collection of Pompons

2 1/4-inch. 50 cts. per doz., \$3 per 100, \$25 per 1,000. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate, 250 at the 1,000 rate.

Acto. Very deep pink; large flowers. Midseason.

Baby. Clear bright yellow; very small, button-shaped flowers. Very late.

Baby Margaret. A white sport of Baby, with flowers a trifle larger and coming a little earlier.

Bronze Source d'Or. A deep golden bronze sport of Source d'Or.

Celco. Bright yellow, shading to orange. Similar to color of Quinola, but the sprays are not so compact and are ready to cut November 1.

Clorinda. Bronze Pompon of the button type. Early November.

Diana. A very fine, pure white variety of large size. Late.

Donald. Light pink of the button type and an excellent plant-maker. Matures about November 10.

Doris. A button-type Pompon, reddish bronze in color. It is very attractive and one of the finest for general growing.

Elva. A pure white Pompon, coming into flower about October 20.

Fairy Queen. Clear pink in color, with nicely formed flowers of medium size. A very fine mid-season variety.

Frank Wilcox. Golden bronze, coming into bloom late. Makes a very fine pot-plant and is excellent for cutting for Thanksgiving. Plants tend to over-bud in small pots, which will be outgrown when planted. This variety has been sold under the name Souvenir d'Or and Mrs. F. Ben.

Golden Climax. On the order of Quinola, but with foliage that is hard and which will not be subject to mildew. Blooms November 10 to 20. Extra-fine variety for cutting in sprays.

Golden Harvest. A medium-sized variety of the button type. Deep golden yellow with a tinge of bronze; a color which, when finished, is similar to Frank Wilcox when half developed. A color that is very pleasing.

Golden West. A trifle larger than Baby, but of similar formation. Rather compact in growth, but an excellent variety for pot-plants. When bench-grown, will produce excellent sprays for cutting.

Helen Newberry. Medium-sized flowers of pure white. One of the finest for cut sprays. Very late.

Iva. Very small flowers of deep bronze. Midseason. **Jules Lagravere.** Deep red in color and very late; best variety in its color.



Fairy Queen



Helen Newberry

POMPON CHRYSANTHEMUMS, continued

Leota. Delicate pink with bright rose reverse which gives the effective bright center in each bloom if cut a few days before fully developed. Dwarf habit.

Lilla. Very tall-growing but excellent for cut sprays. Deep red in color. Late.

Lillian Doty. Beautifully formed, shell-pink flowers, produced in abundance on stems strong enough to hold the flowers erect. Early.

Little Pet. Lavender-pink in color; large-flowered. Late.

Lula. White in color; medium-sized flowers. Late.

Lyndhurst. Small flowers; very deep red. Mid-season.

Mary. Pearl white in color, coming to maturity about October 25.

Miss Julia. A golden bronze; medium-sized flowers. Midseason.

Nesco. Old-rose in color, maturing about October 20. In form it is of the button type, but larger than Baby. As a producer, Nesco had shown that it is one of the best.

Nio. Shading from shell-pink to white; button type. Early.

Overbrook. Very free-flowering; golden yellow; button type. Early.

Queen of Whites. Very similar to Lula, but a little earlier in blooming.

Quinola. Large flowers, golden yellow in color. Strong-growing plant; very fine for cutting in sprays. Late.

Rita. Bright pink in color; button type. Matures November 1.

Rufus. Small flower, button type; reddish bronze in color. Midseason.

Skibo. A golden yellow Pompon of the button type. October 20.

Source d'Or. One of the so-called decorative varieties. Larger than the Pompon type but excellent for cutting in sprays, or for growing in pots. In color, golden yellow.

Western Beauty. Deep rose-pink in color; flower medium-sized. Growth medium, throwing straight stems which hold the flowers erect. It will follow the variety Fairy Queen and comes as a welcome addition at a time when there are no pink Pompons. It blooms from November 10 to 25.



Leota

Decorative and Pot-Plant Type

Novelty

HALLOWE'EN. (A. N. Pierson, Inc.) A seedling of Brutus and Frank Wilcox. A beautiful, reddish bronze, semi-double variety. It matures the latter part of October. One of the finest for pot culture. 2 $\frac{1}{4}$ -inch, 20 cts. each, \$2 per doz., \$15 per 100.



Nesco



Western Beauty (see page 17)

Older Decorative and Pot-Plant Chrysanthemums

2 1/4-inch, 60 cts. per doz., \$4 per 100, \$35 per 1,000.
3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.

Annie Laurie. Deep pink; double on all buds. Excellent pot-plant.

Brutus. Golden bronze in color; dwarf. Excellent pot-plant.

Butler's Caprice. Deep pink.

Kathleen Thompson. Crimson.

Lady Lydia. Pure white.

Lilac Caprice. Deep lilac.

Purple Caprice. Purple.

White Caprice. White.

Yellow Caprice. Yellow.

The Caprice family consists of, without exception, excellent pot-plant varieties. Garza, Yellow Garza and Princess are listed with the Anemones, but are excellent for pot culture. August Dasse and Greystone are well adapted also, and Mrs. W. E. Buckingham has been our best single for pot-growing. Of the new semi-double varieties, Nakomis and Attraction should be excellent for growing in pots.

Novelty Single Chrysanthemums

We have six fine single and semi-double varieties of our own raising that we offer for 1916 under

Cromwell Gardens Novelty Set

at the price of \$1 for the set, one plant of each. Or any one variety as ordered, 20 cts. each, \$2 per doz., \$15 per 100.

DUSKY MAID. Deep, rich golden bronze, having several rows of petals. Strong-grower, maturing late; in fine shape to cut for Thanksgiving Day.

MARGARET WAITE. This new Single is a deep pink sport of the well-known late pink Single, Mrs. E. D. Godfrey, differing from the parent in having extra petals and a much deeper and more pleasing color. Margaret Waite can be had in December, and with Miss Isabelle, the bronze sport of Mrs. E. D. Godfrey, which we disseminated last season, December flowers for vase and table work can be had without unusual difficulties.

NAKOMIS. From the same parents and same seed-pod as Hallowe'en, and has the same erect, pleasing habit of growth that has been characteristic of seedlings from these parents. It is a golden bronze, semi-double, coming into flower early in November.

NOVEMBER GLOW. Bright golden yellow; semi-double; flowers held erect on strong stems. It matures late and is at its prime at Thanksgiving time. It is a grand acquisition as it extends the season for yellow single and semi-double varieties.

PIERSON'S ATTRACTION. Deep golden yellow; semi-double; a seedling from Mensa. Deeper in color than Golden Mensa and more dwarf in habit, making clean, straight, flowering growths. Follows Golden Mensa in flowering about a week.

PIERSON'S FASCINATION. Clear yellow seedling from Mensa, coming into flower about a week earlier than Golden Mensa. When finished the flower shows a yellow center with prominent stamens and a double row of bright golden petals carried at right angles to the flower-stem.

Mount Greenwood Novelty Set

This set of Singles was raised by Johnson, whose new Pompons have proved such wonderful acquisitions. These have been selected by us from the entire list of new ones sent here for trial, and we know them to be distinct and valuable varieties.

2 1/4-inch, 20 cts. each, \$2 per doz., \$15 per 100. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate.



Pierson's Gipsy (see page 19)



Pierson's Priscilla

MT. GREENWOOD NOVELTY SET, continued

PIERSON'S CINDERELLA. (Johnson.) Clear, dark pink Single; two full rows of petals. Clean, erect grower; medium in height. Ready to cut November 1 to 5.

PIERSON'S FIREFLY. (Johnson.) Deep copper-bronze in color; very handsome. Has a single row of petals; very full sprays. An improvement on Dorothy Dann. Blooming date, October 25 to November 1.

PIERSON'S GIPSY. (Johnson.) Clear yellow center surrounded by a triple row of petals; yellow, tinged with salmon; a very novel and striking color effect. Clean, erect grower; medium in height. Makes a good plant.

PIERSON'S PRISCILLA. (Johnson.) Very clear, light rosy pink in color. Very strong grower, making large, heavy sprays. Tall and has strong stems. Makes an abundance of flower-shoots. In flower November 1.

PIERSON'S RAMONA. (Johnson.) A tall-growing variety; very deep reddish bronze in color. Exhibited at Cleveland. Gold tip to reverse of petal. A very fine bronze variety.

PIERSON'S WENONAH. (Johnson.) A beautiful, silvery bronze. In full flower on the 20th of October. By far the finest early bronze Single that has ever been offered.

New Varieties

2 1/4-inch plants, 75 cts. per doz., \$5 per 100, \$40 per 100. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.

DOROTHY DUGGAN. A large, white seedling of Mensa which, coming to maturity with us, followed Mensa by about a week in blooming. It is very similar to Mensa and an equally good market variety. It prolongs the season for cutting first-class white Singles.

MISS ISABELLE. This charming variety was introduced by us last season. It is a sport of Mrs. E. D. Godfrey, and comes to maturity for Thanksgiving Day. Is a very useful variety for table work. It is bronze in color with a silvery reverse to the petal.



Mensa

General Collection of Singles

2 1/4-inch plants, 60 cts. per doz., \$4 per 100, \$35 per 1,000. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.

WHITE

Gladys Duckham. One of the largest whites. Early.

Mensa. Pure white Single; strong. The finest white variety.

YELLOW

Emma L. Davis. Splendid, stiff-stemmed yellow.

Golden Mensa. A yellow sport of Mensa, having all the good qualities of the parent.



Miss Isabelle

YELLOW SINGLE CHRYSANTHEMUMS, continued

Josephine. A yellow Single of exceptional merit. One of the best. Late.

Margaret Totty. Deep golden yellow; very large flowers; splendid, stiff stems. One of the best yellow Singles in cultivation.

Polly Duncan. Clear, bright golden yellow; semi-double; very finely formed. One of the best for general use.

PINK

Caledonia. A pink Single that is very attractive. Produces very long florets.

Emile. A very fine pink; excellent for cutting in sprays.

Miss Mary Pope. A pale pink, with a very large flower; one of the best. Early.

Mrs. E. D. Godfrey. A lovely shade of light pink; very strong-growing variety. Late-blooming, coming for Thanksgiving Day.

Mrs. W. E. Buckingham. In color a brilliant shade of rose-pink. One of the finest Singles. November 1.

RED

Alexander Rowbottom. Deep, bright crimson; very large flower. Tall grower.

Red Riding Hood. Brilliant crimson flowers, coming early in October.

BRONZE

Dorothy Dann. Salmon-bronze in color; flowers well divided and carried on long, graceful sprays.

Mrs. Whitehorn. Salmon-terra-cotta. Midseason. Best when it does not stay until fully developed.

Merstham Jewel. Golden bronze with yellow points and center. Matures about November 10.



Mrs. W. E. Buckingham



Eugene Langalet

Anemones

Novelty

2 1/4-inch, 75 cts. per doz., \$5 per 100

EUGENE LANGAULET. Deep golden yellow in color, with a double row of petals just prominent enough to class this very desirable variety with the Anemones. The lateness of its blooming season enables the grower to hold it for Thanksgiving Day. Its bright golden color and its close resemblance to the Pompons recommend it for general growing.

Older Varieties

2 1/4-inch, 50 cts. per doz., \$3 per 100, \$25 per 1,000. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1000 rate.

The Anemones are very widely grown for pot-plants and are very satisfactory as such, Garza and Yellow Garza being the varieties extensively used for this purpose.

Azelda. Light pink with a slight trace of lavender, center cream-yellow; a single row of lavender ray florets. Produces exquisite sprays suitable for any sort of artistic arrangement.

Bessie Flight. A bright rose-pink, having a full center.

Betsy Presby. Canary-yellow in color. Excellent for pot culture or for cutting in sprays.

Garza. The well-known white variety; considered the best in its class.

Mikado. Yellow, with double row of petals; Garza type.

Princess. A seedling from Garza, cream-white in color with ray petals evenly spaced around a large Anemone center of quilled petals. The habit of the plant is good, growing to a medium height and covered with flowers.

Yellow Garza. Yellow sport of Garza. Similar to Garza in habit and form, but clear, bright yellow in color.

Hardy Early-Flowering Chrysanthemums

The selection we offer of this popular section of the Chrysanthemum family has been made after testing in our trial-grounds and by field culture the large assortment of varieties covered by this type. We believe we have selected those which cannot fail to give satisfaction and which will bloom early enough to display their wealth of flowers before the hard frosts. We have eliminated those varieties which have not, on the 15th of October, shown their finished flowers. These varieties should make a gorgeous showing in early fall if planted in good, rich soil that is well drained. With slight protection they will prove hardy in New England if planted in well-drained soil.

2 1/4-inch plants, 60 cts. per doz., \$4 per 100, \$35 per 1,000. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate



Provence

Aquitaine. Salmon-bronze in color. Medium dwarf.

Border Beauty. Orange-colored petals tipped with gold.

Chaldon. Large flowers; reddish crimson in color with gold tips to the florets.

Cranfordia. Large, pure yellow flowers. Tall; rather late.

Cranford's Pink. Large, shell-pink flowers. Tall.

Cranford's White. Large, white flowers; shell-pink when grown in the open. Medium height.

Eden. Beautifully formed flowers, rose-pink in color. Medium height.

Eleganta. Deep pink, medium-sized flowers. Medium height.

Firelight. Carmine, shaded scarlet.

Goacher's Crimson. Very large flowers, bright crimson in color. Dwarf growth.

Glory of Seven Oaks. Golden yellow; dwarf growth; very free-flowering.

Jack Bannister. Lemon-yellow, shaded copper.

L'Argentuillais. Deep chestnut in color. Medium height.

Leslie. Golden yellow in color; very free-flowering; early.

Maduse. Terra-cotta-bronze in color; large flowers. Medium height.

Mme. Aug. Nonin. Large, delicate pink flowers. Medium dwarf.

Miss F. Collier. The best pure white. Medium dwarf.

Nina Blick. Golden bronze; very free-flowering. Medium dwarf.

Normandie. Delicate pink. Medium dwarf.

Perle Chatillonaise. Creamy white; rather tall. Very fine variety.

Petit Louis. Large, silvery mauve flowers, loosely built. Medium height.

Primevere. Primrose in color; very free-flowering. Medium height.

Provence. Large, bright pink flowers with gold points to petals. Medium height.

Resie. Deep, rich bronze. Medium dwarf.

Skibo. The only true Pompon included in this list. The finest yellow-bronze Pompon we have ever flowered out-of-doors. Medium tall.

Wells' Scarlet. Reddish terra-cotta; large-flowered. Medium dwarf.



Wm. Turner (see page 11)

Late-Blooming Hardy Chrysanthemums

The demand for a selection of the best Hardy Chrysanthemums that will withstand frost and mature their flowers in November we are meeting by offering to our customers the following list which is a selection from all the hardy early-flowering types, the Pompons and Singles. These tests are extensive, covering hundreds of varieties, and we believe that this limited list comprises the best that can be offered in November-flowering Hardy Chrysanthemums.

2 1/4-inch, 60 cts. per doz., \$4 per 100, \$35 per 1,000. 3 of a variety at the dozen rate; 25 of a variety at the 100 rate; 250 of a variety at the 1,000 rate.



Brown Bessie

Brown Bessie
Bronze Source d'Or
Doris

Golden Climax
Golden Harvest
Harvest Moon

Brown Bessie. Medium dwarf; reddish bronze; very free-flowering. Flowers small and of the button type.

Maid of Kent. Large-flowered; white. Dwarf.

Minta. Small, pink, button Pompon.

Excelsior. Bright golden yellow; large-flowered. Dwarf.

Etoile d'Or. Bright yellow; large-flowered. Medium height.

Debutante. White; large-flowered.

Aaron. Deep reddish bronze; dwarf; single.

Rosinante. Large flower; deep pink.

We recommend from the Pompon varieties listed by us and which are described and priced on page 16, the following list for outside use, these varieties having been tested by us. They are among the finest Late-blooming Hardy Chrysanthemums.

Bronze Source d'Or	Lillian Doty
Doris	Nio
Golden Climax	Overbrook
Golden Harvest	Skibo
Leota	Source d'Or

The best single varieties for outside flowering (listed on page 20) are

Miss Mary Pope	Mrs. Whitehorn
Mrs. W. E. Buckingham	Red Riding Hood

Field-grown Clumps

Of the list of varieties we class as late Hardy Chrysanthemums, we can supply the following as clumps for spring delivery at 15 cts. each, \$1.50 per doz., \$12 per 100.

Leota	Red Riding Hood
Mrs. W. E. Buckingham	Source d'Or.
Mrs. Whitehorn	



Hardy Chrysanthemums

Greenhouse Flowering Plants

Allamanda Williamsii

A handsome greenhouse or conservatory climber or pot-plant, with attractive foliage and large, rich yellow, bell-shaped flowers. Plants from 4-inch pots, 25 cts. each, \$2.50 per doz.

Antirrhinum (Snapdragon)

One of the most widely grown and most popular plants for greenhouse flowering or for outside bedding. The new varieties of the last two years have materially increased its value.

NEW VARIETIES

KEYSTONE. Clear rose-pink in color, making long spikes on 3-foot stems. A continuous bloomer, coming into crop in November, from which time it continues to produce flowers of high quality throughout the winter and spring. We offer seedlings of this variety from 2½-inch pots, and the seedlings are to be recommended. Seedling Snapdragons are free from stem disease, make better plants, and are more satisfactory in every way than when grown from cuttings. 2½-inch plants, \$1 per doz., \$5 per 100, \$45 per 1,000.

HEATHERDELL. The finest winter-flowering yellow variety. 2½-inch plants, \$1 per doz., \$5 per 100, \$45 per 1,000.

OLDER VARIETIES

2½-inch plants, 50 cts. per doz.; \$4 per 100; \$35 per 1,000

Nelrose. Flowers close together on flower-spikes; deep pink in color. Its dwarf, compact habit makes it the choice for outside bedding.

Phelps' White. The best white variety for either greenhouse or outdoor growing.



Antirrhinum



Begonia Gloire de Lorraine (see page 24)

Begonias

MAY AND LATER DELIVERY

All Begonias will be shipped in paper pots.

MRS. J. A. PETERSON. A decided and striking novelty. It is of the Lorraine type but has red foliage. It is a clean, easy grower, and produces flowers in profusion; brilliant, deep pink in color.

	Doz.	100
2½-inch.....	\$4 00	\$25 00
3-inch.....	5 00	35 00
4-inch.....	6 00	50 00

MELIOR. In general character of flower very similar to Glory of Cincinnati. It produces an abundance of flowers evenly distributed over the plant which is compact in form. It is in this respect a decided improvement on Cincinnati.

	Doz.	100
2½-inch.....	\$3 00	\$20 00
3-inch.....	4 00	30 00
4-inch.....	5 00	40 00



Begonia Glory of Cincinnati

BEGONIAS, continued

FLORENCE DAVENPORT. A new Begonia of the Lorraine type, and which is considered by all who have seen it to be an improvement on both Lorraine and Cincinnati. It is compact in habit of growth and produces more flowers than Cincinnati. In color it is a brighter shade, and the individual blooms are larger. The foliage is smaller than Cincinnati and not so brittle.

	Doz.	100	1,000
2 1/4-inch	\$2.25	\$18.00	\$175.00
3-inch	3.00	25.00	240.00
4-inch	4.50	35.00	

GLORY OF CINCINNATI. The variety is a strong grower with large, heavy foliage. Its flowers are a beautiful shade of pink, carried well above the foliage. As the foliage is heavy the variety makes proportionately less leaves, and since it is propagated from leaf-cuttings it will always remain in short supply.

	Doz.	100	1,000
2 1/4-inch	\$2.00	\$15.00	\$145.00
3-inch	3.00	22.50	200.00
4-inch	4.00	30.00	275.00

GLOIRE DE LORRAINE. Beautiful clear pink in color and a very profuse bloomer. It is similar in color to the Cincinnati but it flowers in greater profusion. The foliage and flowers, however, are smaller. The illustration of a typical Lorraine just before Christmas shows its character.

	Doz.	100	1,000
2 1/4-inch	\$2.00	\$14.00	\$135.00
3-inch	3.00	22.50	200.00
4-inch	4.00	30.00	275.00

GLOIRE DE CHATELAINE. This pink Begonia, although belonging properly to the bedding type, makes an excellent pot-plant for Christmas, its ease of culture being a strong point in its favor.

Gloire de Chatelaine, continued

The plants may be grown in pots like the Lorraine type, but we recommend growing them in the field or using them for bedding purposes through the summer. Pot the plants up by September and cut the tops back hard. They will make good flowering plants for Christmas.

	Doz.	100	1,000
2 1/4-inch	\$0.75	\$5.00	\$45.00
3-inch	1.00	8.00	75.00

PERLE DES GENEVE. A neat, dwarf variety responding to the same culture as the preceding but requiring a semi-shaded location when bedded out. The color, which is a bright coral-red—the most attractive among the Begonias—combined with its compact habit adapts it nicely to making up Christmas foliage or flowering pans.

	Doz.	100	1,000
2 1/4-inch	\$0.75	\$5.00	\$45.00
3-inch	1.00	8.00	75.00

Bouvardia

These beautiful, star-shaped flowers are great favorites wherever grown. The single varieties are more profuse bloomers than the double. We offer only the single varieties in the three colors—White, Pink and Red. 2 1/4-inch plants, 75 cts. per doz., \$5 per 100, \$40 per 1,000.



Gardenia Veitchii (see page 25)

Buddleia Asiatica

A splendid new greenhouse shrub, producing great quantities of pure white, fragrant flowers in graceful, recurving racemes from November. The flowers when cut have unusual keeping qualities and will be in demand for decorative work.

	Each	Doz.	100
2 1/4-inch.....	\$0 10	\$0 75	\$6 00
3-inch.....	15	1 25	8 00
4-inch.....	20	2 00	12 00

Cyclamen

In the growing of Cyclamen there are several very important things to consider. First, the character of the seed; and second, the condition of the plant when it reaches shipping size. After that the finishing depends on the skill of the person caring for it during the summer months when partial shade and an abundance of ventilation are so absolutely necessary. Cyclamen must be kept clean from insects to insure success. When finished they are one of our finest house plants and continue in flower for a great length of time. We have used the best seed obtainable and hope to be able to send out as fine Cyclamen as we have previously. Our plants will be shipped in paper pots.

Seedlings, assorted varieties, separate colors, \$3.50 per 100, \$30 per 1,000.

	Doz.	100	1,000
2 1/4-inch.....	\$1 00	\$6 00	\$50 00
3-inch.....	1 50	10 00	90 00

Gardenias

Our stock of *Gardenia Veitchii*, which is the best forcing variety, has been selected year after year with increased production and the health of the plant in view. Lovers of the Gardenia are everywhere, but success with their culture is a matter of training and experience. We shall have clean, healthy stock for spring delivery.

	Doz.	100	1,000
2 1/4-inch.....	\$1 00	\$7 00	\$60 00
3-inch.....	1 50	12 00	100 00
3-inch, extra selected.....	2 00	15 00	130 00

Genista Canariensis

A well-known plant usually grown for Easter and spring flowering. Has clear, bright yellow flowers; usually grown as a finished plant into compact form.

	Doz.	100	1,000
2 1/4-inch.....	\$0 75	\$5 00	\$45 00
3-inch.....	1 00	8 00	75 00
4-inch.....	2 00	15 00	

Poinsettias

JULY, AUGUST AND SEPTEMBER DELIVERY

The Poinsettia does not properly come under flowering plants. The gorgeous coloring during December is due to the maturity of the bracts and gives the appearance of a flower in reality. These plants, so ornamental for the holidays are propagated during July and August, and the growing of this young stock is one of our specialties. We ship all our Poinsettias in paper pots.

2 1/4-inch, 75 cts. per doz., \$6 per 100; \$50 per 1,000

DOUBLE POINSETTIAS

2 1/4-inch plants, \$1 per doz., \$8 per 100, \$75 per 1,000

Primula obconica

We have selected a strain of Primula that will be found excelled by none. The growing of these beautiful, winter-flowering plants is comparatively simple, and they are very useful and decorative.

Plants for June and later delivery.

	Doz.	100	1,000
2 1/4-inch.....	\$0 50	\$3 00	\$25 00
3-inch.....	75	6 00	50 00

Stephanotis floribunda

A desirable greenhouse climber with handsome, deep green, glossy foliage; produces fragrant, pure white, waxy flowers in clusters.

Plants from 3-inch pots.....	Each
Plants from 6-inch pots.....	60

Stevia serrata

We offer two varieties of this plant so popular for cutting in the fall and early winter. The fragrance of the flower and foliage makes it a general favorite. The dainty white flowers add variety when used with other cut-flowers.

Double Stevia. Medium in height, with double flowers.

Single Stevia. Dwarf, compact growth, with single flowers.

June and July delivery.

2 1/4-inch, 40 cts. per doz., \$2.50 per 100, \$20 per 1,000

Swainsonia alba

A free-growing plant, producing an abundance of pure white flowers. Useful for cutting. From 2 1/4-inch pots, 60 cts. per doz., \$4 per 100.



Poinsettia



Adiantum Farleyense

Ornamental Plants

Palms

Kentia Belmoreana. One of the hardiest Palms in cultivation, but of slow growth. The foliage is hard and is less affected by the dry atmosphere of the house than other varieties. Admirably suited for house culture.

Single Plants

Pots	Height	Doz.	Each
2 $\frac{1}{4}$ -in.	.....	\$1, 100	\$6.
3 -in.	.....	Doz. \$1.50,	100 \$10.
5 -in.	22 to 24 ins.; 5-6 lvs.	\$0 75 to \$1	00
6 -in.	22 to 30 ins.; 6-7 lvs.	1 00 to 1	50
7 -in.	28 to 36 ins.; 6-7 lvs.	2 00 to 3	00
8 -in.	38 to 48 ins.; 6-7 lvs.	3 50 to 6	00
9 -in.	4 to 6 ft.; 7-8 lvs.	6 00 to 8	00
9 -in.	5 to 6 ft.; specimen plants.	9 00 to 12	00

Made-up Plants

8-inch pots, 4 to 5 feet high, \$5 to \$6 each.
9-inch tubs, 5 to 6 feet high, \$6 to \$8 each.
10-inch tubs, 6 to 7 feet high, \$8 to \$12 each.

Kentia Forsteriana.

Single Plants

Pots	Height	Doz.	Each
2 $\frac{1}{4}$ -in.	.....	\$1, 100	\$6.
3 -in.	.....	Doz. \$1.50,	100 \$10.
5 -in.	24 to 28 ins.; 5-6 lvs.	\$0 75 to \$1	00
6 -in.	28 to 34 ins.; 5-6 lvs.	1 00 to 1	50
7 -in.	33 to 44 ins.; 6-7 lvs.	2 00 to 3	00

Made-up Plants

8-inch tubs, 4 to 5 feet high, \$6 and \$7 each.
10-inch tubs, 5 to 6 feet high, \$7 and \$8 each.

Latania Borbonica. One of the most useful of the Palms, having broad, fan-shaped leaves. 6-inch pots, 75 cts. to \$1 each.

Areca Lutescens. Nice, clean plants of good value. 6-inch pots, 75 cts. to \$1 each.

Phoenix Roebelenii. One of the most popular plants for room decoration. Of vigorous growth. Graceful, recurving leaves with narrow green pinnæ. Specimens, 9- and 10-in. tubs, \$6 to \$10 each.

Araucaria (Norfolk Island Pine)

The Araucaria is a plant of remarkable symmetry. As the plant increases in height it makes successive tiers of branches, producing a very striking effect. Valuable house plant that is easy of cultivation.

Araucaria excelsa. 5-inch pots, 75 cts. each; 6-inch pots, \$1.25 to \$1.50 each.

Araucaria plumosa. 5-inch pots, \$1 each; 6-inch pots, \$1.50 to \$2.50 each.

Ardisia crenulata

The Christmas ornamental plant, valued for its glossy foliage and red berries. Home-grown plants for growing on.

	Doz.	100
3-inch pots.....	\$2 00	\$15 00
4-inch pots (Fall delivery).....	3 00	25 00

Ficus

Elastica. The well-known Rubber Plant. For August and later.

Each	Doz.	100
\$0 50	\$5 00	\$40 00
65	7 50	60 00

Utilis. An improvement on *Ficus elastica*. Rich green leaves with light-colored midribs.

Each
\$0 75
1 25

Repens. A small-leaved, trailing vine used for covering walls.

Each	Doz.
\$0 10	\$1 00
15	1 75

Fittonia

Argyronema. A pretty trailing plant with vivid green foliage traced with a network of pure white veins. 6-inch pots, 60 cts. each.
Verschaffeltii. Similar to the preceding only the leaves are traced with a network of vivid red. Each
4-inch pots..... \$0 25
5-inch..... 60

Ferns

Adiantum Croweanaum. The hardiest of the Maidenhair Ferns, and very suitable for pot culture or grown in the bench for cut fronds.

	Each	Doz.	100	1,000
3-inch.....	\$0 10	\$1 00	\$8 00	\$75 00
4-inch.....	20	2 00	15 00	
5-inch.....	35	4 00	30 00	

Adiantum Farleyense. The choicest of the Maidenhair Ferns, but one that requires greenhouse cultivation.

	Each	Doz.
5-inch.....	\$0 75	\$9 00
6-inch.....	1 00	12 00
6-inch, selected.....	1 50	18 00
6-inch, extra selected.....	2 00	24 00

Adiantum Farleyense gloriosa. An easy-growing form of *Adiantum Farleyense*. The new variety has a stronger constitution, the fronds are hard, and it does not require the same conditions that are necessary to successful culture of *Adiantum Farleyense*. This variety should do well under ordinary conditions.

	Each	Doz.
3-inch.....	\$0 20	\$2 00
4-inch.....	50	5 00
5-inch.....	75	7 50

Asplenium Nidus-Avis (Bird's-nest Fern). A useful Fern, having broad, heavy, serviceable fronds arranged in a whorl, giving it the name Bird's-nest Fern.

	Each	Doz.
3-inch.....	\$0 20	\$2 00
4-inch.....	35	4 00
5-inch.....	75	8 50



Table Ferns

FERNS, continued

Cibotium Schiedei. A very desirable plant. Has long, graceful fronds of light green. One of the most attractive Ferns.

	Each	7-inch.....	\$2 00
8-inch.....		3 00	
9-inch.....		4 00	

Cyrtomium Rochfordianum. The new crested Holly Fern. Next to the Boston Fern it is the most satisfactory plant for apartment use, and this new variety will quickly find a place as a decorative plant. Rich, glossy dark green in color. The plant is beautifully formed.

	Each	Doz.	100	1,000
2 1/4-inch.....	\$0 60	\$4 00	\$35 00	
3-inch.....	1 25	10 00	90 00	
4-inch.....	\$0 20	2 00	15 00	
5-inch.....	35	4 50	35 00	

Selected plants for fall from 40 cts. to 60 cts. each.

Table Ferns. Small Ferns for Fern-dish work, in the best varieties for that purpose. Delivery from flats June 1 and later.

Aspidium Tsussimense

Cyrtomium falcatum

Cyrtomium Rochfordianum

Lastrea chrysoloba

Pteris cerrulata cristata

Pteris Cretica albo-lineata

Pteris Mayii

Pteris Victoria

Pteris Wilsonii

Pteris Wimsettii

\$2 per flat of 200 seedlings; 10 flats at \$1.90 per flat; 25 flats at \$1.75 per flat.

The above varieties from 2 1/4-inch pots, \$3 per 100, \$25 per 1,000 for August, September and October delivery.

\$4 per 100, \$35 per 1,000 for delivery between November 1 and August 1.

Nephrolepis exaltata Bostoniensis (Boston Fern). The most popular house plant and very widely used for interior decoration and porch work in summer, as it does well in partial shade.

	Each	Doz.
6-inch pans.....	\$0 50	\$6 00
7-inch pans.....	75	9 00
8-inch pans.....	1 00	12 00

Larger specimen plants, prices on application.

Nephrolepis Scholzeli. This is an ideal crested Fern, holding the same relation to all other crested varieties that the Scotti holds to the old Boston.

	Each	Doz.
5-inch.....	\$0 35	\$4 00
6-inch.....		50 6 00

Nephrolepis Scotti. An old-time favorite of the greatest merit.

	Each	Doz.
5-inch.....	\$0 35	\$4 00
6-inch.....		50 6 00

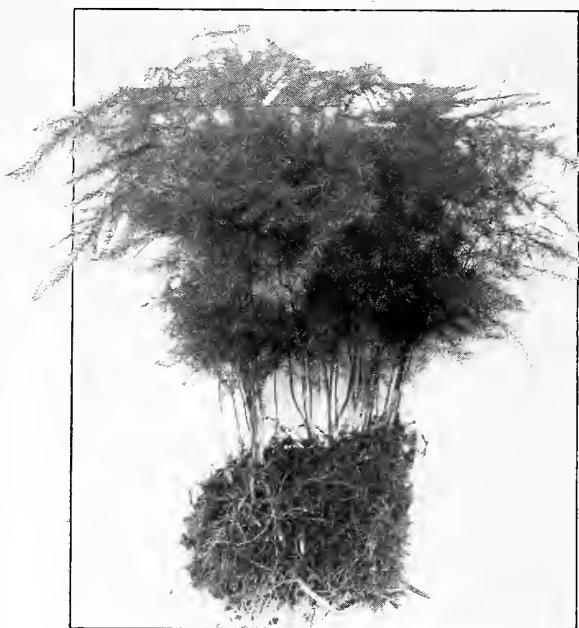
Nephrolepis, Teddy Junior. A Fern for every household; dwarf, compact and sturdy.

	Each	Doz.
5-inch.....	\$0 35	\$4 00
6-inch.....		50 6 00

Asparagus

On cash orders we will deliver, by parcel post, Asparagus seedlings at 5 cts. per 100 for postage, within the first three zones.

Lutzi. A cross between *Asparagus plumosus nanus* and *Asparagus deflexus scandens*. An excellent variety for cutting. The shoots grow 5 to 6 feet in length, perfectly upright, without tending to wind. It is a big producer, the lateral fronds being of sufficient length for cutting and these come the entire length; no bare stems at the bottom. The variety shows wonderful tendency to



Asparagus plumosus nanus

Asparagus Lutzi, continued

flower and seed. It can be grown at a cooler temperature than *Plumosus nanus*. It requires less head-room. Makes an excellent plant for basket work.

	Each	Doz.	100
2 1/4-inch plants for May.....	\$0 10	\$1 00	\$8 00
3-inch plants for June.....	15	1 50	12 00

Plumosus nanus. We are making a specialty of seedlings, and at all times have an abundant supply ready for shipment. These come to you in bundles, packed as rooted cuttings are ordinarily packed. They will be well rooted, all ready for immediate potting.

	Doz.	100	1,000
Seedlings.....		\$1 00	\$8 00
2 1/4-inch.....	\$0 50	3 00	25 00
3-inch.....	75	6 00	50 00
4-inch.....	1 50	10 00	

2,500 seedlings at \$7.50 per 1,000; 5,000 at \$7 per 1,000.

Sprengeri. Excellent for hanging-baskets or for cutting. One of the best plants for window-box use.

	Doz.	100	1,000
Seedlings.....		\$0 60	\$5 00
2 1/4-inch.....	\$0 50	3 00	25 00
3-inch.....	75	6 00	50 00
4-inch.....	1 50	10 00	

Smilax

A popular greenhouse climber, with dark, shiny foliage; useful for decorative purposes. 2 1/4-inch 50 cts. per doz., \$3 per 100, \$25 per 1,000.

Bedding Plants

On cash orders, we will deliver, by parcel post, rooted bedding stock cuttings at 5 cts. per 100 for postal expense within the first three zones.

Abutilon (Variegated Flowering Maple)

Seyboldi (New Golden-variegated Flowering Abutilon). Beautifully variegated golden yellow and green, not unlike the varieties Eclipse and Megapotamicum, but with a splendid, upright growth that makes it equally desirable for foliage effects in the garden or as a decorative pot-plant for the conservatory or dwelling-house. It also differs from other variegated Abutilons inasmuch as it is exceptionally free, producing an abundance of flowers of a unique bronzy color or old-gold shade. From 3-inch pots, 30 cts. each, \$3 per doz.

La Reine. Foliage deep green with broad, silvery edge; vigorous growth.

	Doz.	100
From 2 1/4-inch pots.....	\$0 50	\$4 00
From 3-inch pots.....	75	6 00

public or exposed locations. Desirable for planting window-boxes, cemetery lines, etc.

	Doz.	100	1,000
Rooted cuttings.....		\$1 25	\$10 00
From 2 1/4-inch pots.....	\$0 50	2 50	20 00

From 3-inch pots..... 75 6 00 50 00

Bimuelleri. Light red, shading darker red at edge of the foliage; medium height.

Brilliantissima. Light red; very brilliant; dwarf, compact grower.

Lindenii. Clear, dark red foliage; tall-growing plant.

Panache de Bailey. A new and desirable variety of compact growth. Foliage green and yellow, crimson veining; predominating color yellow. A worthy companion to *Brilliantissima*.

Formosa. Yellow on light green background; vigorous growth.

Acalypha

Magnificent, ornamental-leaved plants; desirable for grouping and edging.

	Doz.	100	1,000
From 2 1/4-inch pots.....	\$0 50	\$3 50	\$30 00
From 3-inch pots.....	75	6 00	50 00

Macafeana. Cardinal-red, bronze and chocolate; growth vigorous.

Marginata. Bronzy green, edged carmine.

Musaica. Green, orange and red, a gorgeous blending of color.

Achyranthes

These useful foliage plants are each season attaining greater popularity for edging, ribbon effects and carpet-bedding. They may be sheared to any desired form and are more serviceable than coleus. They are, therefore, better adapted for planting in

Ageratum (Floss Flower)

One of the freest-flowering bedding plants, giving best results in a light and not too moist soil.

Fraseri. A splendid new variety which flowers freely under conditions that merely produce foliage in older varieties. Color, bright blue; semi-dwarf habit similar to *Princess Pauline*. Undoubtedly the best variety for bedding. From 2 1/4-inch pots, 75 cts. per doz., \$5 per 100.

Perfection. A more moderate-growing variety; the deepest blue in color.

Princess Pauline. A combination of blue and white in the same flower.

Stella Gurney. Bright blue; vigorous growth.

	Doz.	100	1,000
Rooted cuttings.....		\$0 75	\$7 00
From 2 1/4-inch pots.....	\$0 40	2 50	20 00
From 3-inch pots.....	75	5 00	45 00

Aloysia citriodora (Lemon Verbena)

Well known and valued for the odor of the foliage.

	Doz.	100
From 2 1/4-inch pots.....	\$0 50	\$3 00
From 3-inch pots.....	75	5 00

Alternanthera

Bright foliage plants of dwarf habit. Used extensively for edging and design bedding.

Aurea nana. Bright yellow foliage; the most compact and the best variety in its color.

Brilliantissima. A valuable new Alternanthera, red and yellow in color, with broad leaf. Strong grower.

Jewel. A comparatively new variety of vigorous growth; red shading to crimson, with yellow markings.

Paronychioides. A most desirable kind of dwarf habit; orange-red and crimson, shaded green.

Versicolor. Olive, crimson and chocolate; strong, erect growth.

	Doz.	100	1,000
Rooted cuttings.....	\$1 00	\$8 00	
From 2 1/4-inch pots.....	\$0 40	2 50	20 00

Antirrhinum (Snapdragon)

For Antirrhinum, or Snapdragons, refer to greenhouse flowering plants, as the varieties we are cataloguing are used extensively for greenhouse flowering as well as for outside bedding.

Asters

The Asters are undoubtedly the most popular of the annual plants for the combined purpose of bedding and cutting. We offer the most desirable types—The Comet, which will flower in midsummer, and the Late Branching, a fine, free-growing type that will flower during autumn. In separate colors: White, Pink, Crimson, or Deep Blue. Strong plants, transplanted, \$2 per 100, \$15 per 1,000.

Begonias

See also Greenhouse Flowering Plants

SEMPERFLORENS TYPE

We cannot recommend these varieties too highly for refined bedding effects. They are equally effective in semi-shade or full sun. The bronze foliage combines beautifully with the freely produced flowers, which are always bright and effective in appearance.

	Doz.	100	1,000
From 2 1/4-inch pots.....	\$0 40	\$3 00	\$25 00
From 3-inch pots.....	75	5 00	45 00

Erfordia. Pink; a more compact bedding form than the pink Semperflorens.

Luminosa. Brilliant, fiery, dark scarlet; an excellent kind for bedding or pot culture.

Vernon. A grand bedding kind, with deep red flowers and glossy, bronze-red leaves.

Semperflorens, Pink. A beautiful shade of pink.

Semperflorens, White. Waxy white; glossy green leaves.

Caladium esculentum

(Elephant's Ear)

An effective plant for massing and bordering in connection with subtropical effects, and equally desirable for lawn planting. Enormous, rich green leaves. For May delivery, 5-inch, \$1.50 per doz., \$12 per 100.

Centaurea gymnocarpa

(Dusty Miller)

Fine-cut, gracefully drooping, silvery gray foliage. An excellent subject for bordering cannas, geraniums, salvia, etc., or for filling window-boxes and vases. The best variety; can be sheared.

	Doz.	100	1,000
From 2 1/4-inch pots.....	\$0 35	\$2 50	\$20 00
From 3-inch pots.....	50	4 00	37 50

Cannas

Strong plants from 3-inch pots, 10 cts. each. 75 cts. per doz., \$6 per 100, \$50 per 1,000, except where otherwise noted.

Carl Lutz. The immense, deep yellow flowers are borne erect on heavy, vigorous stems in striking contrast with the massive, dark green foliage. A most desirable variety for group effects and a decided advance on all other yellow-flowering Cannas. 15 cts. each, \$1.25 per doz., \$10 per 100.

Florence Vaughan. Rich golden yellow, thickly spotted with bright red. 5 feet.

Gladiator. The color is yellow spotted with red.

A strong, vigorous grower with green foliage and large heads of flowers that stand the storms and sunshine better than any other Canna. It blooms continually and is one of the finest varieties we offer. 5 feet.

Gustav Gumper. This is the ideal rich yellow bedding Canna; the flowers of good size are held well above the foliage; the fine trusses are always clean-looking. In habit of growth very uniform. The color is a rich golden yellow, a shade that has been missing heretofore. 3 1/2 to 4 feet. 10 cts. each, \$1 per doz., \$7 per 100.

J. D. Eisele. Bright vermilion-scarlet, overlaid with orange. A fine bedder. 3 1/2 feet.

Mlle. Berat. The nearest approach to a true pink; a free-flowering variety. On account of its vigorous growth it is a useful Canna for forming backgrounds and massing. 5 feet.

Meteor. (Wintz's.) As a bedder this variety is without question the most conspicuous and dazzling of all the red varieties and by far the most prolific. The flowers, bright crimson, combined with the vigorous, healthy foliage, form a brilliant combination which, with the free-flowering habit of the plant, establishes this variety as one of the most desirable Cannas. 5 feet, 10 cts. each, \$1, per doz., \$7 per 100.

Mrs. A. F. Conard. Its exquisite salmon-pink flowers are of largest size in erect and abundantly furnished heads, so freely produced as to keep a superb showing for months above the rich green foliage. 4 feet. 10c. each, \$1 per doz., \$7 per 100.

President McKinley. Deep, rich crimson flowers, beautifully formed. A compact grower; green foliage. 3 feet.

Professor Rodenwaldt. A useful bedding Canna of compact habit; large, deep crimson-scarlet flowers; green foliage. 3 feet.

Queen Charlotte. Rich pomegranate-red, bordered with bright golden yellow. 4 feet.

Richard Wallace. Canary-yellow; large flowers freely produced. One of the best and most effective varieties for bedding. 4 1/2 feet.

Rubin. Glowing ruby-carmine flowers, produced in profusion. One of the best for bedding. Bronzy green leaves. 4 feet.

Venus. The color is a gay rosy pink with a mottled border of creamy yellow. Blooms splendidly and the flowers are always bright and clean in appearance. An attractive and popular variety. 4 feet.

ORCHID-FLOWERING CANNAS

Austria. Pure golden yellow; flowers 6 to 7 inches across; a vigorous grower.

King Humbert. Flowers as large as the largest of the Orchid-flowering Cannas. Bright orange-scarlet, streaked with crimson. Foliage is bronze with brownish green stripes; thick and leathery; strong, robust grower. 4 to 5 feet.

Louisiana. The plant is a vigorous grower, producing a thick mass of glossy green foliage. Its flowers are often more than 7 inches across and every inch a vivid scarlet. It blooms tremendously, often four or five stalks flowering at once. 7 feet.

Wyoming. One of the most majestic Cannas. Blossoms are orange-colored; true orchid shape, with large, rounded petals. 5 feet.

Coleus

The varieties offered here are selected from an extensive assortment as the best for bedding purposes and can be absolutely relied on to give satisfaction.

FANCY VARIETIES

	100	1,000
Rooted cuttings.....	\$1 00	\$8 00
2½-inch plants.....	2 50	20 00

American Beauty. Red, green and yellow.

Anna Pfister. Bright yellow, marked crimson. Neat and compact in growth; very desirable for dwarf edging or carpet-bedding.

Blizzard. Deep maroon, edged with green.

Brilliancy. A combination of red and gold.

Hurricane. Light reddish center, mottled with maroon. Edge of leaf green.

John Pfister. Bright crimson edged with gold. Compact in growth. Companion variety to Anna Pfister.

Messey. Dwarf; pearl-white and silver-green.

Neptune. Green with mottling of red.

Prince Edward. Reddish center, shading deep crimson. Edge of leaf green.

Saboni. Red, with faint edging of yellow.

BEST BEDDERS

	100	1,000
Rooted cuttings.....	\$0 75	\$7 00
2½-inch plants.....	2 50	20 00

Beckwith's Gem. Center velvety maroon, bordered with red; the edge is green, changing to creamy yellow at the point of the leaf.

Cecil Brown. A trailing variety useful for window-box or basket planting. Bright green marked with chocolate, yellow and light red shadings.

Duneira. A magnificent Coleus. A fine, showy bedder standing the sun as well as Verschaffeltii. In color it is a combination of various shades of crimson.

Firebrand. Bright maroon.

Golden Bedder. Golden yellow; the old original, true to name.

Golden Queen. The standard yellow.

Lord Alverstone. Velvety plum with yellow, green and pink markings. A handsome combination. Has a constitution that will resist sun-scald and drought.

Lord Palmerston. A beautiful variety that immediately commands admiration. Deep maroon center with dark crimson venation.

Queen Victoria. Cardinal-red with distinct golden border.

Verschaffeltii. The standard crimson.

Cuphea platycentra (Cigar Plant)

A popular bedding plant with brilliant red, funnel-shaped flowers from which the name "Cigar Plant" is derived. Useful for massing, edging or for window-boxes.

	Doz.	100	1,000
Rooted cuttings.....	\$1 50	\$12 00	
2½-inch plants.....	3 50	30 00	
3-inch plants.....	75	45 00	

Daisy (*Bellis perennis*; English Daisy)

The improved giant-flowering Monstrosa strain, in White and Pink. Transplanted; frame-grown; in bud and bloom. \$1.25 per 100, \$10 per 1,000.

Dracaena indivisa

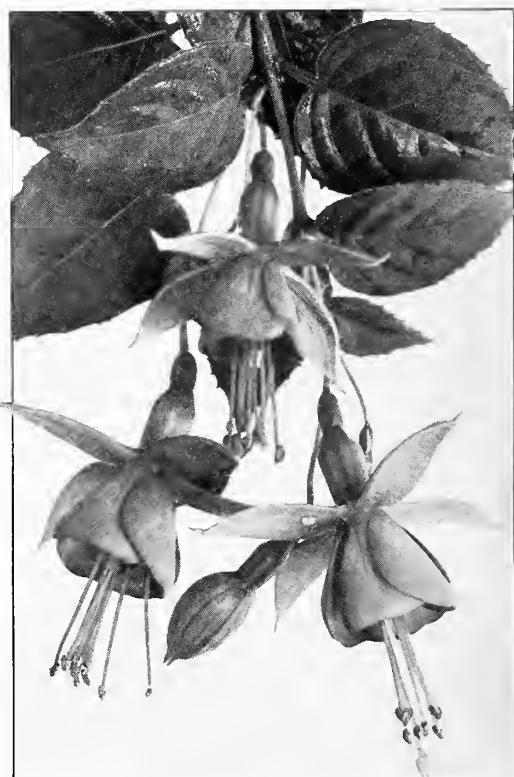
This variety of Dracæna is used extensively as a center plant for vases and for porch- and window-boxes. It will stand full exposure to the sun, and its long, graceful, narrow leaves make a beautiful contrast with other plants.

	Each	Doz.	100
4-inch.....	\$0 20	\$2 00	\$15 00
5-inch.....	30	3 00	25 00
6-inch.....	50	5 00	40 00

Fuchsia

A well-known variety of plants used for planting out in partially shaded positions; also for early flowering in the window and greenhouse.

	Doz.	100	1,000
Rooted cuttings.....	\$1 25	\$10 00	
2½-inch plants.....	2 50	22 50	
3-inch plants.....	60	4 50	



Fuchsias

FUCHSIAS, continued

Director Poiny. Tall-growing; sepals long and reflexed; light red; large, wine-crimson corolla.

Little Beauty. A fine, double variety with dark red sepals and corolla of lilac-rose. Dwarf habit, making it the best Fuchsia for pot-plant culture.

Lord Byron. Small, double; purple corolla with red sepals.

Marinka. Red-flowered; tall grower.

Mme. Van der Straus. Sepals long and reflexed; pure red; large, white corolla.

Patrie. Corolla light purple, tube and sepals deep pink; dwarf in growth.

Renan. Small, double; pink corolla with white sepals.

White Beauty. Tube and sepals light pink, corolla creamy white. Growth upright.

Geraniums

The list offered below includes the cream of the bedding kinds which are selected from an extensive collection as the best for this purpose.

New Varieties

From $2\frac{1}{4}$ -inch pots, 75 cts. per doz., \$5 per 100.

HELEN MICHELL. Semi-double, of the clearest possible shade of scarlet. Is early in bloom and flowers very freely during the entire season. It grows compactly, medium dwarf, with lustrous green foliage, and throws up gigantic flower-heads very freely.

MARYLAND. Intense scarlet in color. It is the brightest and best of the scarlet bedding Geraniums. The habit is excellent.

PAUL CRAMPEL. Single flower; a dazzling shade of vermillion-scarlet. Deep, rich green foliage, distinctly zoned. Vigorous but compact in habit and extremely free. One of the most striking and effective bedders we have.

SCARLET BEDDER. A new bedding variety of great merit. Bright scarlet in color and very free-flowering. May be described as a brighter and more compact counterpart of S. A. Nutt.

Older Varieties

	Doz.	100	1,000
2 $\frac{1}{4}$ -inch.....	\$0 40	\$3 00	\$25 00
3-inch.....	75	6 00	50 00
4-inch.....	1 00	8 00	75 00

SALMON

Beaute Poitevine. A great favorite and conceded to be one of the best of the semi-double bedders among the light salmon shades; the color is a beautiful shade of pink, delicately shading to white; large, splendid trusses.

WHITE

Comtesse de Harcourt. Pure white flowers with beautiful florets and enormous trusses which stand the sun well; perfect habit; deep, rich green foliage.

Mme. Buchner. Large, snow-white, double flowers. Excellent grower.

PINK

Berthe de Presilly. A beautiful shade of silver-rose-pink; the flowers are full and of perfect form; trusses large and freely produced. The habit is dwarf, robust and branching. A fine bedder and excellent pot-plant.

GERANIUMS, continued

Jean Oberle. Very soft shade of pink. One of the best light-colored varieties.

Thos. Meehan. Very deep pink in color; heavy, double flower; very strong grower.

RED

Alphonse Ricard. Bright vermillion-scarlet; large florets and immense trusses. Without doubt the finest bedding variety in its color.

Edmond Blanc. One of the most handsome and brilliant Geraniums in the cerise shade. The color is bright carmine, shaded around the white eye and on upper petals with bright scarlet. Flowers are perfectly formed, borne in large trusses, blooming freely the entire season.

S. A. Nutt. Considered one of the best dark red Geraniums and is more generally used both as a pot-plant and for bedding than any other kind. The color is a handsome, dark, velvety scarlet with maroon shading; a vigorous, compact grower with clean, healthy constitution.

Ivy-Leaved Geranium

Rycroft's Surprise. The most popular variety of the type. Clear rose-pink in color; attractive foliage. Used largely for window-boxes, vases, etc.

	Doz.	100
2 $\frac{1}{4}$ -inch.....	\$0 50	\$3 50
3-inch.....	75	6 00
4-inch.....	1 25	10 00

Variegated Geranium

Mme. Salleroi. Bright green leaves, edged white; dwarf habit. Used extensively for bordering.

	Doz.	100	1,000
2 $\frac{1}{4}$ -inch.....	\$0 50	\$3 00	\$25 00
3-inch.....	75	5 00	50 00

German Ivy

A trailing vine; not hardy; valuable for vase work and window-boxes.

	Doz.	100	1,000
Rooted cuttings	\$0 75	\$7 00	
From 2 $\frac{1}{4}$ -inch pots	\$0 35	2 50	20 00
From 3-inch pots	60	4 50	

Heliotrope

The fragrant Heliotrope is a universal favorite for bedding purposes or for growing in pots. It delights in rich soil and rather moist conditions. The following varieties are of the heavy-trussed type, and will not develop the weedy growth peculiar to the old-fashioned kinds during the latter part of the season.

	Doz.	100	1,000
From 2 $\frac{1}{4}$ -inch pots	\$0 40	\$3 00	\$25 00
From 3-inch pots	65	5 00	45 00

Centefleur. Rich, deep violet-blue with white eye; flowers large; free and very vigorous. A very desirable variety.

La Duse. A mammoth-flowering kind, bearing enormous, deep blue trusses; very free-flowering. An unusually fine bedding variety.

Lorne. Light blue, sweet-scented variety. Very widely used for bedding.

TREE or STANDARD HELIOTROPE

Large plants grown on stems 2 $\frac{1}{2}$ or 3 feet in height, forming miniature trees. Very desirable for conservatory decoration or for forming centerpieces in flower-beds. 50 cts., 75 cts., \$1 and \$1.50 each.

Ipomoea noctiflora (Moonvine)

A selected strain of pure white Moonvine, propagated from cuttings.

	Doz.	100
2 1/4-inch	\$0 50	\$3 00
3-inch	75	6 00

LEMON VERBENA

Refer to *Aloysia*, page 29

Marguerite (Paris Daisy)

For outdoor bedding, grown as pot-plants or for cutting, Marguerites are one of the most useful flowering plants.

	Doz.	100	1,000
From 2 1/4-inch pots	\$0 40	\$3 00	\$25 00
From 3-inch pots	75	6 00	50 00
From 4-inch pots	1 25	10 00	

Mrs. F. Sander. Pure white and very double.

Single White. Similar in growth but with single row of petals.

Yellow Marguerite (Boston Daisy)

The Yellow Daisy has long been a favorite in Boston and is used extensively for cut-flowers. We are prepared to deliver in February from pots. If you wish rooted cuttings we shall be pleased to quote price.

	Doz.	100
From 2 1/4-inch pots	\$1 00	\$7 00
From 3-inch pots	1 25	10 00
From 4-inch pots	2 00	15 00

MOONVINE

Refer to *Ipomoea*, above

Myosotis (Forget-me-not)

Transplanted, frame-grown, \$1.50 per 100, \$12 per 1,000

Alpestris, Victoria. The best variety for spring bedding.

Palustris semperflorens. The true, everblooming variety.



Salvia

Pansy

Transplanted, frame-grown, in bud and bloom, \$1.50 per 100, \$13.50 per 1,000.

Park Perfection. (Exhibition Strain.) A large-flowering strain containing a blend of choicest mixed colors, the best obtainable.

Emperor William. Bright blue.

Lord Beaconsfield. Lavender, shaded white.

Pure White, Yellow, Black, and Mixed Colors in selected strains.

Petunia

The most satisfactory of all the annuals for bedding, window-boxes and vases. They commence flowering early and continue until killed by frost; not at all particular as to soil.

	100	1,000
Rooted cuttings	\$1 00	\$10 00
From 2 1/4-inch pots	3 00	25 00
From 3-inch pots	5 00	

Double White. A free-flowering, sweetly fragrant variety; erect growth. The best double for bedding.

Assorted Double. A selection of the best colors in the fringed type.

Assorted Single. Selected for color from the best single varieties.

Salvia (Scarlet Sage)

This most gorgeous and effective bedding subject is by all means the most conspicuous and useful of the late summer-flowering annuals. It produces its showy, scarlet spikes in the greatest profusion, from July until frost, and seems to be equally at home whether massed on the lawn, planted in borders, or indiscriminately among shrub groupings.

	100	1,000
Rooted cuttings	\$0 75	\$7 00
From 2 1/4-inch pots	2 50	20 00
From 3-inch pots	5 00	45 00

Bonfire. A compact variety growing to a height of about 2 feet. Heavy flower-spikes of brightest scarlet.

King of the Carpet. Medium dwarf; large, bright trusses; very fine.

Splendens. A tall-growing variety; immense flower-spikes of dazzling scarlet.

Zurich. An extremely free-flowering, dwarf variety. The plants commence to bloom early and continue until checked by frost. Very bright scarlet.

Vinca (Flowering Madagascar Periwinkle)**BEDDING VARIETIES**

A free-flowering bedding annual that will prove effective under difficult conditions, growing well in situations too exposed for the majority of bedding plants. Always showy and attractive.

	100	1,000
From 2 1/4-inch pots	\$2 50	\$22 50
From 3-inch pots	4 50	40 00

Alba. White, crimson eye.

Alba pura. Pure white.

Rosea. Attractive rose-pink, dark eye.

TRAILING VARIETIES

	100	1,000
Rooted cuttings	\$0 75	\$7 00
From 2 1/4-inch pots	2 50	20 00
From 3-inch pots	6 00	50 00
From 4-inch pots	12 00	110 00

Major. Green; trailing vine.

Major variegata. Variegated green and white; largely used for vases and for window-boxes.

Hardy Perennials

All plants offered here are field-grown, but the majority have been potted up during late fall and winter and can be shipped and planted with greater success than plants from the field.

Our Retail Catalogue contains a more complete assortment, from which varieties not offered here may be ordered at a discount of 25 per cent from retail prices.

ACHILLEA Ptarmica, Perry's Variety.	White; 3-in. pots.....	1 00	\$1 50	\$10 00
Ptarmica fl.-pl., Boule de Neige.	White; 3-in. pots.....	1 00	6 00	
Ptarmica fl.-pl., The Pearl.	White; 3-in. pots.....	1 00	6 00	
Millefolium roseum. Pink; 3-in. pots.....	1 00	7 00		
AGROSTEMMA (Rose Campion).				
coronaria alba. White; 3½-in. pots.	1 00	6 00		
Walkeri. Rosy crimson; 3½-in. pots.....	1 00	6 00		
ALYSSUM saxatile compactum (Gold Dust). 3½-in. pots.....	1 00	6 00		
ANCHUSA myosotidiflora. Rich blue; 3½-in. pots.....	2 50	17 50		
Opal. Lustrous blue; 3½-in. pots.	1 25	8 00		
Perry's Variety. Deep blue; 3½-in. pots.....	1 25	8 00		
ANEMONE Japonica (Japanese Anemone). 3-in. pots.....	1 00	7 00		
Japonica alba. White; 3-in. pots.	1 00	7 00		
Japonica rosea superba. Silvery rose; 3-in. pots.....	1 00	7 00		
Japonica, Alice. Pink; 3-in. pots.	1 25	8 00		
Japonica, Autumn Queen. Deep rose; 3-in. pots.....	1 25	8 00		
Japonica, Geante des Blanches. White; 3-in. pots.....	1 25	8 00		
Japonica, Kriemhilde. Reddish lilac; 3-in. pots.....	1 25	8 00		
Japonica, Loreley. Mauve-pink; 3-in. pots.....	1 25	8 00		
Japonica, Prince Henry. Rich pink; 3-in. pots.....	1 00	7 00		
Japonica, Queen Charlotte. Silvery pink; 3-in. pots.....	1 00	7 00		
Japonica rubra. Red; 3-in. pots..	1 00	7 00		
ANTHEMIS Kelwayi. Yellow; 4-in. pots.....	1 00	7 00		
tinctoria. Deep yellow; 4-in. pots.	1 00	7 00		
AQUILEGIA alpina superba. Intense blue; 3½-in. pots.....	1 50	10 00		
Californica hybrida. Blended colors; 3½-in. pots.....	1 00	7 00		
canadensis. Yellow and red; field-grown.....	1 00	6 00		
Sutton's Long-spurred. Blended colors; 3½-in. pots.....	1 00	7 00		
cærulea. Blue and white; 3½-in. pots.....	1 00	7 00		
Munsted. White; 3½-in. pots....	1 25	8 00		
ARABIS alpina. White; 3-in. pots... 1 00	6 00			
alpina fl.-pl. Double; white; 3-in. pots.....	1 25	8 00		
ARMERIA formosa. Light pink; field-grown.....	1 00	6 00		
formosa alba. White; field-grown. 1 00	6 00			
ARTEMISIA lactiflora. Milky white. 1 25	8 00			
stelleriana (Old Woman)..... 1 00	6 00			
ASTERS, HARDY, Beauty of Colwall. Ageratum-blue; 3-in. pots. 1 25	8 00			
Glory of Colwall. Double pink; 3-in. pots.....	1 25	8 00		



Anemone Japonica

Asters, Colwall Pink. Clear pink; Doz. 3-in.pots	\$1 25	\$8 00
Lil Fardell. Mauve; 3-in. pots.... 1 00	6 00	
Mrs. F. W. Rayner. Crimson; 3-in. pots.....	1 00	6 00
St. Egwin. Pink; 3-in. pots..... 1 00	6 00	
Thirza. Blue; 3-in. pots..... 1 00	6 00	
Thomas Ware. Lilac; 3-in. pots.. 1 25	8 00	
Top Sawyer. Violet; 3-in. pots.... 1 00	6 00	
White Queen. White; 3-in. pots.. 1 00	6 00	
BOLTONIA asteroides. White..... 1 00	6 00	
latisquama. Pink..... 1 00	6 00	
latisquama nana. Pink..... 1 25	8 00	
CAMPANULA Carpatica. Blue; 3-in. pots.....	1 00	6 00
Carpatica alba. White; 3-in. pots. 1 00	6 00	
macrantha. Purple; 3½-in. pots.. 1 00	6 00	
Medium. Assorted colors; 3½-in. pots.....	1 25	8 00
persicifolia. Blue; 3½-in. pots.... 1 25	7 00	
persicifolia alba. White; 3½-in. pots.....	1 25	7 00
punctata. Blue; field-grown..... 1 00	6 00	
rotundifolia. Blue; 3½-in. pots.. 1 00	6 00	
CERASTIUM tomentosum. White; 3-in. pots.....	1 00	6 00

HARDY PERENNIALS, continued

CHRYSANTHEMUM maximum	Doz.	100				
(Shasta Daisy), <i>Alaska</i>	\$1.00	\$6.00				
<i>maximum</i> , <i>Etoile d'Anvers</i>	1.00	6.00				
<i>maximum</i> , <i>King Edward VII</i>	1.00	6.00				
<i>maximum</i> , <i>Mrs. C. Lowthian Bell</i> . New.....	1.50	10.00				
COREOPSIS grandiflora . Yellow; 4-in. pots.....	1.00	6.00				
DELphinium hybridum , <i>Duke of Connaught</i>	2.50	17.50				
<i>hybridum</i> , <i>Belladonna</i>	1.50	10.00				
<i>hybridum</i> <i>Belladonna grandiflora</i>	1.50	12.00				
<i>hybridum Chinense</i> . Blue; 3-in. pots.....	1.00	6.00				
<i>hybridum Chinense album</i> . White; 3-in. pots.....	1.00	6.00				
Kelway's Hybrids. 3½-in. pots... 1.25	8.00					
DIANTHUS barbatus . White, pink, salmon, crimson, mixed; 4-in. pots. 1.00	6.00					
<i>alpinus</i> (Alpine Pink). Pink; 3-in. pots.....	1.25	8.00				
<i>deltoides</i> . 3-in. pots.....	1.00	6.00				
<i>deltoides albus</i> . White. 3-in. pots.....	1.00	6.00				
<i>plumarius</i> , Mixed Colors. 3-in. pots.....	1.00	6.00				
DIGITALIS (Foxglove) gloxiniae-flora . White, purple, rose, mixed; 3½-in. pots.....	1.00	6.00				
<i>grandiflora</i> . Yellow; 3½-in. pots. 1.00	6.00					
EUPATORIUM ageratoides . White; 3½-in. pots.....	1.00	7.00				
<i>coelestinum</i> . Blue; 3½-in. pots... 1.00	7.00					
FUNKIA cærulea	1.00	6.00				
<i>subcordata grandiflora</i>	1.25	8.00				
<i>undulata media picta</i>	1.25	8.00				
GALEGA officinalis . Lilac; 3½-in. pots.....	1.25	8.00				
<i>officinalis alba</i> . White; 3½-in. pots.....	1.25	8.00				
GAILLARDIA grandiflora . 4-in. pots.....	1.00	6.00				
GENTIANA macrophylla . Pale blue; 3-in. pots.....	1.50	10.00				
GEUM atrosanguineum fl.-pl.						
Orange; 3½-in. pots	1.25	7.00				
Mrs. Bradshaw . Orange-red; 3½-in. pots.....	1.25	8.00				
GLOBULARIA trichosantha . Blue; 3½-in. pots.....	1.25	7.00				
GYPSOPHILA paniculata . White; strong roots.....	1.00	6.00				
<i>paniculata fl.-pl.</i> Double; white.. 1.50	10.00					
<i>repens</i>	1.25	8.00				
<i>repens rosea</i>	1.25	8.00				
HELIOPSIS Pitcheriana	1.00	6.00				
HELENIUM autumnale superbum						
<i>autumnale rubrum</i>	1.00	7.00				
<i>Hoopesii</i>	1.25	8.00				
<i>Riverton Beauty</i>	1.00	7.00				
<i>1.25</i>	8.00					
HEMEROCALLIS , Apricot. Golden yellow.....	2.00	15.00				
<i>aurantiaca major</i> . Bright orange. 2.00	15.00					
<i>fulva</i>	1.00	6.00				
<i>Gold Dust</i>	1.00	6.00				
<i>Queen of May</i>	2.00	15.00				
HEUCHERA sanguinea splendens .						
3-in. pots.....	1.25	8.00				
<i>sanguinea alba</i> . 3-in. pots.....	1.25	8.00				
HIBISCUS (Giant Mallows), <i>Hybrids</i> . White, pink, red (clumps). 2.50	\$17.50					
HOLLYHOCK , <i>Double</i> . Separate colors; 3½-in. pots.....	1.25	8.00				
<i>Single</i> . Mixed colors; 3½-in. pots. 1.00	7.00					
IBERIS sempervirens . White; 3-in. pots.....	1.00	7.00				
<i>Gibraltarica</i> . White; 3-in. pots... 1.00	7.00					
INULA ensifolia . Yellow; 3-in. pots. 1.25	8.00					
<i>montana</i> . Yellow; 3-in. pots. 1.25	8.00					
IRIS German . In twenty named varieties.....	1.00	6.00				
<i>Japanese</i> , in variety.....	1.50	10.00				
LINUM arboreum . Yellow; 3-in. pots.....	1.25	8.00				
<i>perenne</i> . Blue; 3-in. pots.....	1.25	8.00				
LOBELIA cardinalis . Scarlet; 3-in. pots.....	1.00	6.00				
<i>syphilitica cærulea</i> . 3-in. pots... 1.00	6.00					
LYCHNIS Chaledonica . Scarlet.. 1.00	6.00					
<i>Haageana</i> . Scarlet.....	1.00	6.00				
<i>viscaria splendens</i> . Crimson.....	1.25	8.00				
MONARDA, Cambridge Scarlet . 3½-in. pots.....	1.00	6.00				
CENTOTHERA Fraseri . Yellow; 3-in. pots.....	1.00	7.00				
<i>fruticosa major</i> . 3-in. pots.....	1.00	7.00				
<i>Missouriensis</i> . 3-in. pots.....	1.00	7.00				
<i>Pilgrimii</i> . 3-in. pots.....	1.00	7.00				
<i>speciosa</i> . 3-in. pots.....	1.00	7.00				
<i>speciosa rosea</i> . 3-in. pots.....	1.00	7.00				
<i>Youngii</i> . 3-in. pots.....	1.00	7.00				
PACHYSANDRA terminalis	1.25	8.00				
PÆONIA , Asa Gray.....	3.50	25.00				
<i>Achille</i>	1.50	10.00				
<i>Couronne d'Or</i>	3.50	25.00				
<i>Duchesse de Nemours</i>	1.75	12.00				
<i>edulis superba</i>	2.50	20.00				
<i>Eugene Verdier</i>	3.50	25.00				
<i>Felix Crousse</i>	3.50	25.00				
<i>festiva maxima</i>	2.50	20.00				
<i>Humei</i>	1.50	12.00				
<i>Marguerite Gerard</i>	9.00					
<i>Mme. de Verneville</i>	2.00	15.00				
<i>Mme. Jules Elie</i>	5.50					
<i>Marie Lemoine</i>	5.00	35.00				
<i>Prince Imperial</i>	3.00	20.00				
<i>Queen Victoria</i>	1.50	10.00				
PHLOX paniculata , <i>Asia</i>	1.25	7.00				
<i>paniculata</i> , B. Comte	1.00	6.00				
<i>paniculata</i> , Bridesmaid.....	1.00	6.00				
<i>paniculata</i> , Champs Elysees.....	1.00	5.00				
<i>paniculata</i> , Coquelicot	1.00	5.00				
<i>paniculata</i> , Elizabeth Campbell. 1.50	8.00					
<i>paniculata</i> , Europa.....	1.00	6.00				
<i>paniculata</i> , Frau Anton Buchner 1.00	6.00					
<i>paniculata</i> , Geo. A. Strohlein.. 1.00	6.00					
<i>paniculata</i> , Goliath.....	1.50	8.00				
<i>paniculata</i> , Gruppenkonigin.....	1.50	8.00				
<i>paniculata</i> , Le Mahdi.....	1.00	6.00				
<i>paniculata</i> , Pantheon.....	1.00	5.00				
<i>paniculata</i> , Peachblow.....	1.00	6.00				
<i>paniculata</i> , Rynstrom.....	1.00	6.00				
<i>paniculata</i> , Selma.....	1.00	6.00				
<i>paniculata</i> , Siebold.....	1.00	6.00				
<i>paniculata</i> , Sir Edwin Landseer. 1.00	5.00					
<i>paniculata</i> , Sunset.....	1.00	5.00				
<i>paniculata</i> , Vesuvius.....	1.00	5.00				
<i>suffruticosa</i> , Miss Lingard.....	1.25	7.00				
<i>subulata rosea</i> . Field-grown.... 75	3.50					
<i>subulata alba</i> . Field-grown.... 75	3.50					

HARDY PERENNIALS, continued

		Doz.	100
Phlox amoena. Field-grown.....	\$1 00	\$5 00	
divaricata Laphamii.....	1 50	8 00	
PLATYCODON grandiflora. Roots. 1 00	6 00		
grandiflora alba. Roots.....	1 00	6 00	
Mariesi.....	1 00	6 00	
Mariesi alba.....	1 00	6 00	
POLEMONIUM grandiflorum. 3½-			
in. pots.....	1 00	7 00	
grandiflorum album. 3½-in. pots	1 00	7 00	
PRIMULA acaulis alba.....	1 00	6 00	
acaulis, Dean's Hybrids.....	1 25	8 00	
auricula.....	1 50	10 00	
Beesiana.....	3 50		
Bulleyana.....	3 50		
Cashmeriana.....	1 00	6 00	
cortusoides.....	1 00	6 00	
Polyantha, Munsted Improved. 1 25	8 00		
PYRETHRUM hybridum. 4-in. pots 1 00	7 00		
uliginosum. 4-in. pots.....	1 00	7 00	
RUDBECKIA, Golden Glow. Field-			
grown.....	1 00	5 00	
Newmannii. 3-in. pots.....	1 00	7 00	
purpurea. 3½-in. pots.....	1 00	7 00	
subtomentosa. 3-in. pots.....	1 00	7 00	
SALVIA argentea. 3½-in. pots.....	1 00	7 00	
azurea grandiflora. 3½-in. pots. 1 00	7 00		
pratensis. 3½-in. pots.....	1 00	7 00	
SAPONARIA ocymoides. 3½-in.			
pots.....	1 00	7 00	
SAXIFRAGA (Megasea).....	1 50	10 00	
SEDUM acre.....	1 00	5 00	
album.....	1 00	5 00	
Kamtschaticum.....	1 00	6 00	
spurium coccineum.....	1 00	6 00	
spectabile atropurpureum.....	1 25	8 00	
SIDALCEA candida. 3½-in. pots... 1 00	6 00		
Rosy Gem. 3½-in. pots.....	1 00	6 00	
SILENE asterias grandiflora. 3½-in.			
pots.....	1 25	8 00	
orientalis rosea. 3½-in. pots.... 1 25	8 00		
SPERGULA filifera.....	1 00	5 00	
SPIRÆA Aruncus. Clumps.....	1 00	6 00	
Aruncus gigantea rosea. Clumps. 1 25	8 00		
palmata elegans. Clumps.....	1 00	6 00	
Astilbe, Ceres. Clumps.....	2 50	17 50	
Astilbe, Juno. Clumps.....	2 50	17 50	
Astilbe, Kriemhilde. Clumps. ... 2 50	17 50		

*Phlox paniculata*

	Doz.	100
Spiraea Astilbe, Rose Perle. Clumps.	\$2 50	\$17 50
Astilbe, Vesta. Clumps.....	2 50	17 50
STATICE latifolia. 3½-in. pots.... 1 25	8 00	
STOKESIA cyanea. 3-in. pots..... 1 00	6 00	
VALERIANA officinalis. 3½-in. pots 1 25	8 00	
officinalis alba. 3½-in. pots.... 1 25	8 00	
officinalis rubra. 3½-in. pots.... 1 25	8 00	
VERONICA longifolia. 3½-in. pots. 1 00	7 00	
longifolia subsessilis. 3½-in. pots 1 50	10 00	
Virginica. 3½-in. pots..... 1 00	7 00	
VINCA minor.....	1 00	5 00
minor aurea.....	1 50	10 00

Evergreens

ABIES (Spruces and Firs) <i>Arizonica argentea</i>	Each	
tea. 3 to 3½ ft.....	\$2 00	
<i>concolor</i> (Colorado Silver Fir). 4 ft.....	4 50	
Seedlings, 1½ to 2 ft.....	75	
Seedlings, 2 to 2½ ft.....	1 25	
Seedlings, 3 to 3½ ft.....	2 50	
<i>Douglasii</i> (Douglas' Fir). 3 ft.....	1 25	
<i>excelsa</i> (Norway Spruce). 1½ to 2 ft., sheared.....	75	
4 to 5 ft., sheared.....	1 50	
<i>excelsa inverta</i> . 5 to 6 ft.....	2 50	
<i>excelsa pyramidalis</i> . 6 ft.....	2 50	
<i>excelsa Fraseri</i> . 3 ft.....	1 50	
<i>excelsa Nordmanniana</i> . 2½ ft., 3 to 4 ft.....	1 50	
2 50		
<i>excelsa orientalis</i> (Oriental Spruce).....	1 75	
<i>excelsa polita</i>	1 75	
<i>excelsa pungens glauca</i> (Colorado Blue Spruce). 2 to 3 ft.....	2 00	
<i>excelsa pungens glauca Kosterii</i> (Koster's Blue Spruce).....	2 50	

Abies excelsa pungens glauca Kosterii. Each Specimens.....	\$10 to \$15 00
<i>excelsa Veitchii</i> (Veitch's Silver Fir). 3 to 4 ft.....	3 00
CRYPTOMERIA Japonica (Japan Cedar).....	2 00
JUNIPERUS communis. 1½ to 2 ft.....	75
<i>communis aurea</i> (Douglas Golden Juniper).....	1 00
<i>Chinensis</i> (Chinese Juniper).....	1 50
<i>Chinensis aurea</i> (Golden Chinese Juniper).....	2 00
<i>Chinensis albo spica</i> (White-tipped Chinese Juniper).....	2 00
<i>Hibernica</i> (Irish Juniper).....	\$1 to 1 50
<i>Japonica</i> (Japanese Juniper).....	\$1.50 to 2 00
<i>Japonica aurea</i> (Golden Japanese Juniper). 2 to 2½ ft.....	1 50
<i>Pfitzeriana</i> (Pfitzer's Juniper).....	2 50
<i>procumbens</i> (Creeping Juniper).....	1 75
<i>Sabina</i> (Savin Juniper).....	\$1.50 to 2 00
<i>Sabina procumbens</i> (Creeping Savin Juniper).....	\$1.50 to 2 00

EVERGREENS, continued



Colorado Blue Spruce

	Each
Juniperus Virginiana (Red Cedar)	75c. to \$1 50
Collected plants, specimens, 12 to 15 ft.	5 00
Virginiana elegantissima , Lee	75c. to 1 50
Virginiana glauca	\$1.50 to 5 00
PINUS AUSTRIACA (Austrian Pine)	3 to 4 ft.
	\$1.00 to 2 00
Cembra (Swiss Stone Pine)	2 00
excelsa (Bhotan Pine)	1.00 to 2 00
Mugho (Dwarf Mountain Pine)	1.00 to 2 00
Strobus (White Pine)	1.00 to 2 00
sylvestris (Scotch Pine)	1.00 to 2 00
THUYA occidentalis (American Arborvitæ)	
3 to 4 ft.	1 50
4 to 5 ft.	2 00
occidentalis lutea (Geo. Peabody)	\$1.00 to 2 00
Ellwangeriana	1.00 to 2 00
globosa (Globe-headed Arborvitæ)	1.00 to 2 00
Hoveyi (Hovey's Globe Arborvitæ)	1.00 to 2 00
Lobbii (Globe Arborvitæ)	1.00 to 2 00
magnifica	1.00 to 2 00
Vervæneana	1.00 to 2 00
TSUGA Canadensis (Hemlock)	1.00 to 1 50
RETINOSPORA filifera	1.50 to 2 50
Specimens	5.00 to 7 50

	Each
Retinospora filifera aurea	\$1.50 to \$2 50
obtusa	1.50 to 2 50
pisifera	1.50 to 2 50
Specimens	5.00 to 7 50
pisifera aurea	1.50 to 2 50
Specimens	5.00 to 7 50
plumosa	1.50 to 2 50
Specimens	5.00 to 7 50
plumosa aurea	1.50 to 2 50
Specimens	5.00 to 7 50
plumosa sulphurea	1.50 to 2 50
squarrosa Veitchii	1.50 to 2 50
Specimens	5.00 to 7 50

Broad-Leaved Evergreens

	Each
ANDROMEDA <i>Catesbaei</i>	\$0 45
<i>floribunda</i>	45
<i>Japonica</i>	50
DAPHNE <i>Cneorum</i> (Garland Flower)	45
KALMIA latifolia	75
MAHONIA aquifolia	40

Boxwood

Bush form, 8 to 10 in.	20
10 to 12 in.	35
12 to 14 in.	40
14 to 16 in.	50
16 to 18 in.	60
Pyramid form, 3 to 3½ ft.	1 50
Standards, different sizes	\$1.50 to 4 00

Azaleas

AZALEA amœna	75
Hinodogiri	1 00
mollis . Seedlings	75
Named varieties	1 00
Indica alba	1 00
Pontica	75
Yodogawa	1 00

Rhododendrons

RHODODENDRON Catawbiense	\$1.00 to 2 00
maximum	1.00 to 2 50

Rhododendron Catawbiense Hybrids

	Each
Abraham Lincoln . Reddish purple.	\$1.50 to \$2 50
Album elegans . Blush-white.	1.50 to 2 50
Album grandiflora . White.	1.50 to 2 50
Boule de Neige . White.	1.50 to 2 50
Catawbiense grandiflora . Flesh.	1.50 to 2 50
Caractacus . Purplish crimson.	1.50 to 2 50
Charles Dickens . Deep scarlet.	1.50 to 2 50
Everestianum . Rose-lilac.	1.50 to 2 50
Fastuosum . Light lavender.	1.50 to 2 50
Lady Armstrong . Crimson.	1.50 to 2 50
Mme. Carvalho . White.	1.50 to 2 50
Parson's Grandiflorum . Dark wine-red.	1.50 to 2 50
Parson's Gloriosum . Rosy white.	1.50 to 2 50
Roseum elegans . Pink.	1.50 to 2 50

ORDER SHEET

A. N. PIERSON, INC.
CROMWELL, CONN.

Ship to.....
name *Street*

Ordered by _____ *Express office* _____

Post office..... *State*.....

Forward by _____

Amount inclosed *Cash*..... *Money order*.....
Check..... *Postage Stamps*.....



Flowering Shrubs

	Each		
ALTHÆA (Rose of Sharon), in variety.....	\$0 15	SPIRÆA, Anthony Waterer (Waterer's Each Spirea).....	\$0 15
ARALIA pentaphylla (Angelica Tree).....	15	callosa alba (Fortune's White Spirea).....	15
BERBERIS Thunbergii (Japanese Barberry) 1½ to 2 ft.....	\$10 per 100...	opulifolia (Nine-Bark).....	15
vulgaris (Common Barberry). 2 to 3 ft....	15	opulifolia aurea (Golden-leaved Nine- Bark).....	25
vulgaris atropurpurea (Purple-leaved Barberry).....	25	prunifolia (Bridal Wreath).....	15
BUDDLEIA magnifica.....	20	salicifolia (Willow-leaved Spirea).....	15
variabilis.....	20	Thunbergii (Thunberg's Spirea).....	15
CALYCANTHUS floridus (Strawberry Shrub).....	20	tomentosa (Steeple Bush).....	15
CEANOTHUS Americanus (New Jersey Tea).....	15	Van Houttei (Van Houtte's Spirea).....	15
CEPHALANTHUS occidentalis (Button Bush).....	15	SYMPHORICARPOS racemosus (Snow- berry).....	15
CHIONANTHUS Virginica (White Fringe).....	25	vulgaris (Coral Berry).....	15
COMPTONIA asplenifolia (Sweet Fern)....	15	LILAC (Syringa), Common White.....	15
CORNUS florida (White Dogwood).....	50	Common Purple.....	15
paniculata.....	15	Charles X.....	25
sanguinea.....	15	La Tour d'Auvergne.....	25
sericea.....	15	Le Marck.....	25
stolonifera.....	15	Mme. Casimir Perier.....	25
Sibirica fol. var.....	15	Mme. Lemoine.....	25
Spaethii.....	35	Marie Le Graye.....	25
CORCHORUS Japonica.....	15	Pres. Grey.....	25
Japonica fl.-pl.....	15	Souvenir de Ludwig Spaeth.....	25
Japonica fol. var.....	20	persica.....	25
DEUTZIA crenata fl.-pl.....	15	villosa.....	25
crenata rosea fl.-pl.....	15	VIBURNUM Opulus sterile.....	15
gracilis.....	20	plicatum.....	15
gracilis rosea.....	15	WEIGELA amabilis (Diervilla).....	15
Lemoinei.....	15	candida.....	15
Pride of Rochester.....	20	Eva Rathke.....	20
EUONYMUS alatus (Cork-barked Euonymus).....	15	rosea.....	15
FORSYTHIA Fortunei (Golden Bell).....	20	rosea variegata.....	25
intermedia.....	15	Vines	
suspensa (Weeping Golden Bell).....	15	AMPELOPSIS Engelmanni	20
viridissima.....	15	Veitchii.....	20
HAMAMELIS Virginica (Witch Hazel).....	15	quinquefolia (Virginia Creeper).....	20
HYDRANGEA arborescens grandiflora.....	15	BIGNONIA grandiflora (Trumpet Vine).....	20
paniculata (type).....	15	radicans.....	20
paniculata grandiflora.....	15	CLEMATIS paniculata.....	15
Tree form or standards.....	20	Named varieties.....	25
LIGUSTRUM Ibota (Privet).....	15	EUONYMUS arborescens (Vegetus).....	25
ovalifolium (California Privet).....	15	Kewensis.....	20
1-yr.....	\$4 per 100...	radicans.....	10
2-yr.....	\$6 per 100...	radicans fol.-var.....	10
ovalifolium aureum. 12 to 18 in.....	\$6 per 100...	HEDERA Helix (English Ivy).....	15
LONICERA fragrantissima (Fragrant Upright Honeysuckle).....	15	LONICERA Halleana.....	15
Morrowi.....	15	WISTARIA brachybotrys (Short-clustered Wistaria).....	50
Tatarica.....	15	Sinensis. Blue	35
Tatarica alba.....	15	Sinensis. White	35
MYRICA cerifera (Wax Myrtle).....	15	Deciduous and Flowering Trees	
Gale (Bayberry).....	15	ACER dasycarpum (Silver-leaved Maple)....	Each \$1 50
PHILADELPHUS, Avalanche (Mock Orange).....	15	dasycarpum Wieri laciniatum (Wier's Cut-leaved Silver Maple).....	1 50
coronarius.....	15	platanoides. 1-in. caliper.....	75
grandiflorus.....	15	1½- to 2-inch caliper.....	1 50
Lemoinei.....	15	platanoides Schwerdlerii.....	1 50
nanus aureus.....	25	polymorphum (Green-leaved Japanese Maple).....	1 00
PYRUS arbutifolia.....	15	polymorphum, in variety.....	1 50
RHODOTYPOS kerrioides (White Kerria).....	15	ANDROMEDA arborea.....	1 00
RHUS Cotinus (Smoke Tree).....	35	CERCIS Canadensis (Judas Tree).....	50
copallina (Mountain Sumach).....	15	MAGNOLIA, in variety.....	2 00
typhina laciniata (Cut-leaved Sumach).....	20		

1916

A. N. PIERSON, Inc.

**CROMWELL
CONNECTICUT**